



# USING LEAN TOOLS TO UNLOCK ROI w/AI

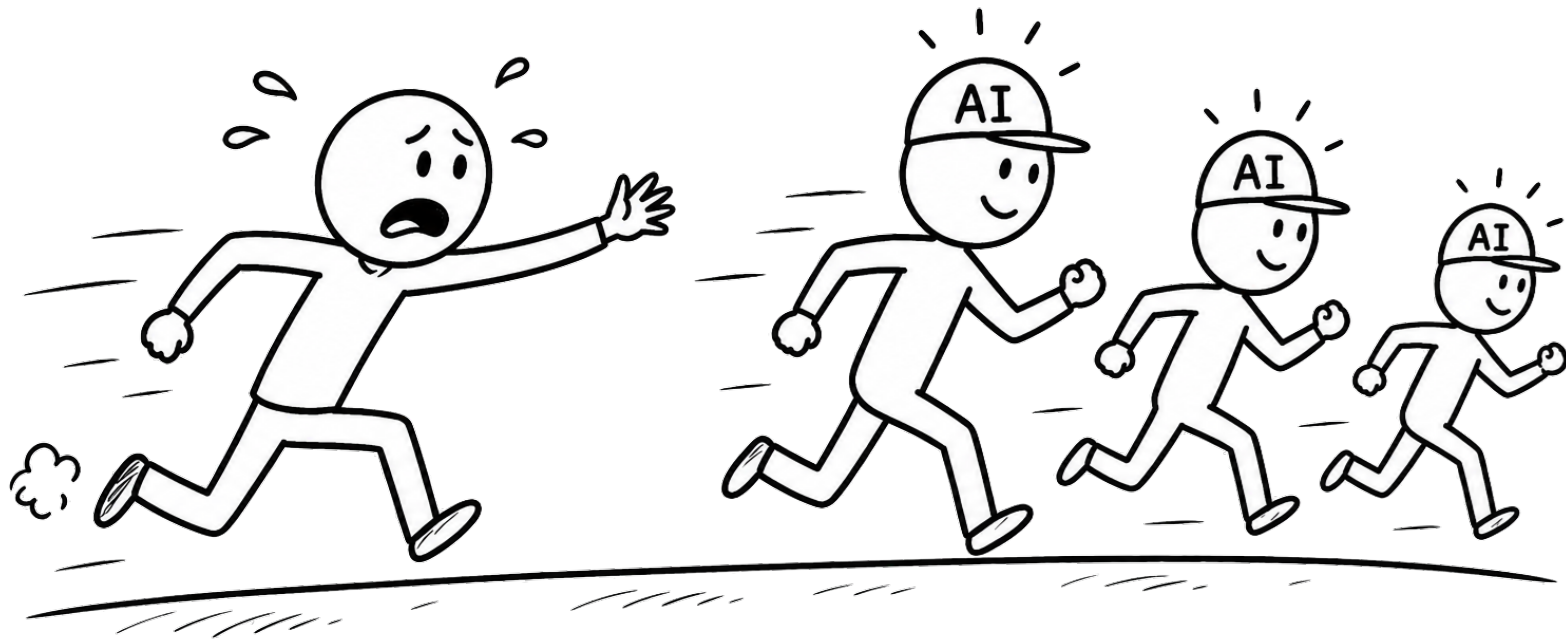
When “Just rub a little AI on it..” won’t do

# Who is this talk for?

- For people who think “Good Enough” is no longer enough
- For leaders who refuse to accept the status quo
- For teams that are thrown into the middle trying to figure it out

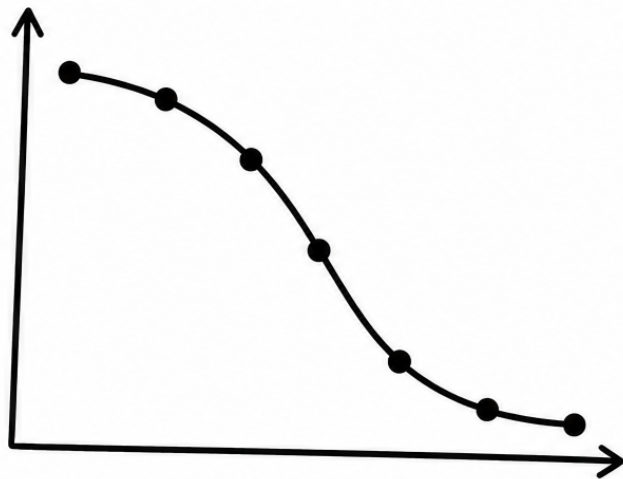


Transforming technology  
from keeping the lights on  
to lighting the way forward

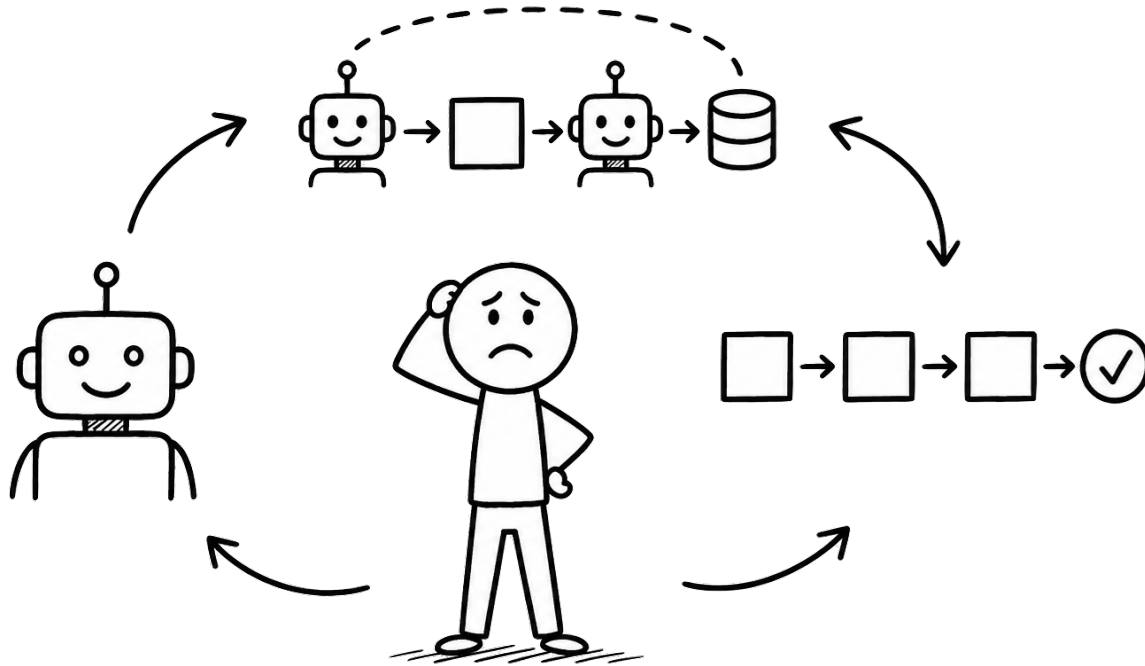


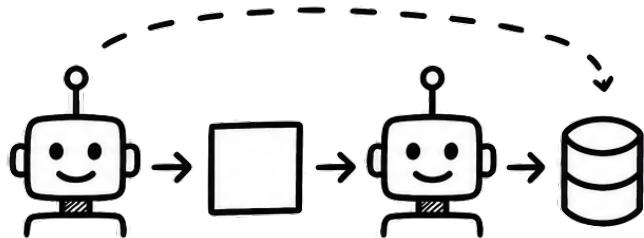
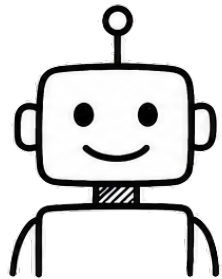
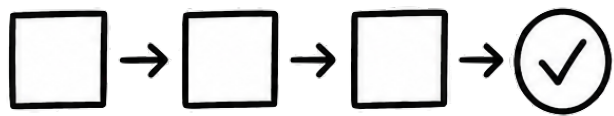
This  
isn't  
working!

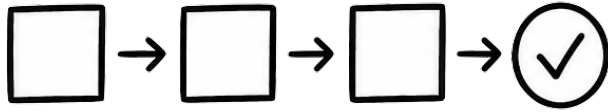
## Return on AI Investment



# Agents and Workflows and Agentic Workflows, OH MY!

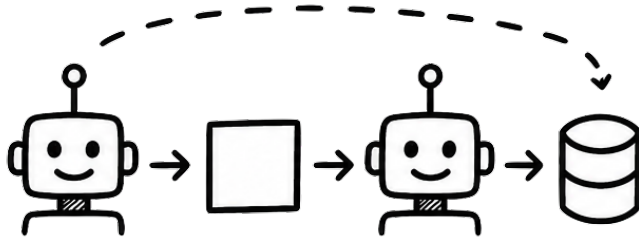
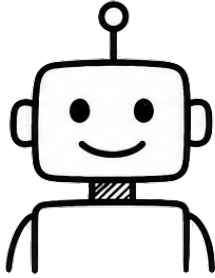




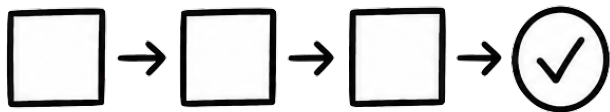


## Workflow

A predefined sequence of tasks or steps executed in order to complete a specific process or outcome.

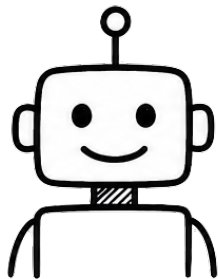






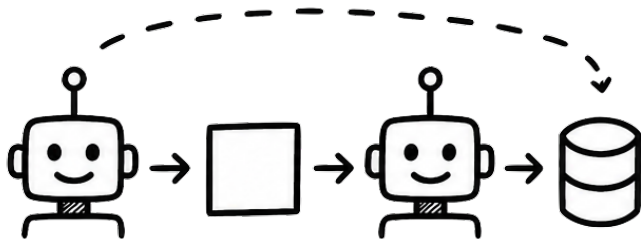
## Workflow

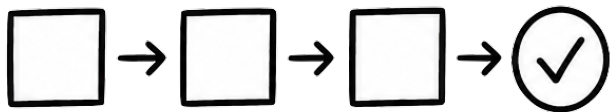
A predefined sequence of tasks or steps executed in order to complete a specific process or outcome.



## Agent

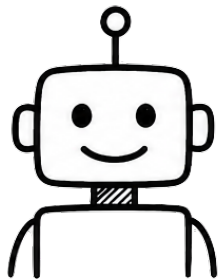
An autonomous AI system that perceives, makes decisions, and takes actions to achieve goals.





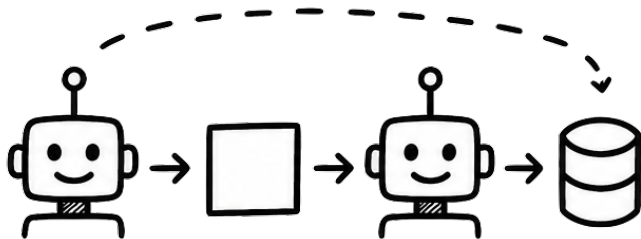
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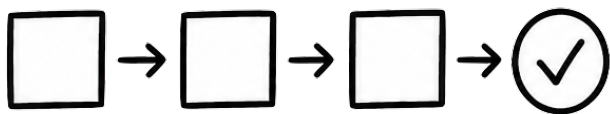
## Agent

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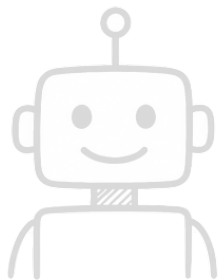
## Agentic Workflow

A workflow where one or more AI agents autonomously decide how to execute steps, adapt to changes, and collaborate to achieve the desired outcome.



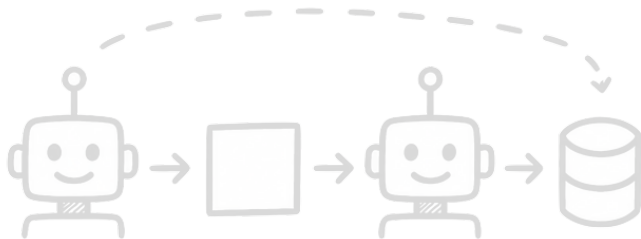
## Workflow

A predefined sequence of tasks or steps executed in order to complete a specific process or outcome.



## Agent

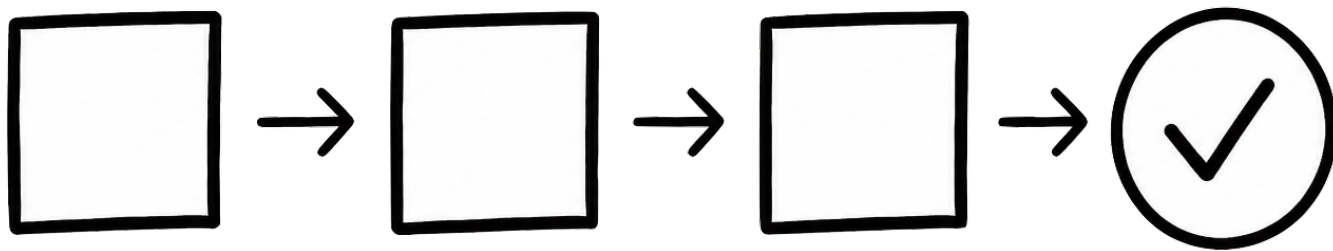
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## Agentic Workflow

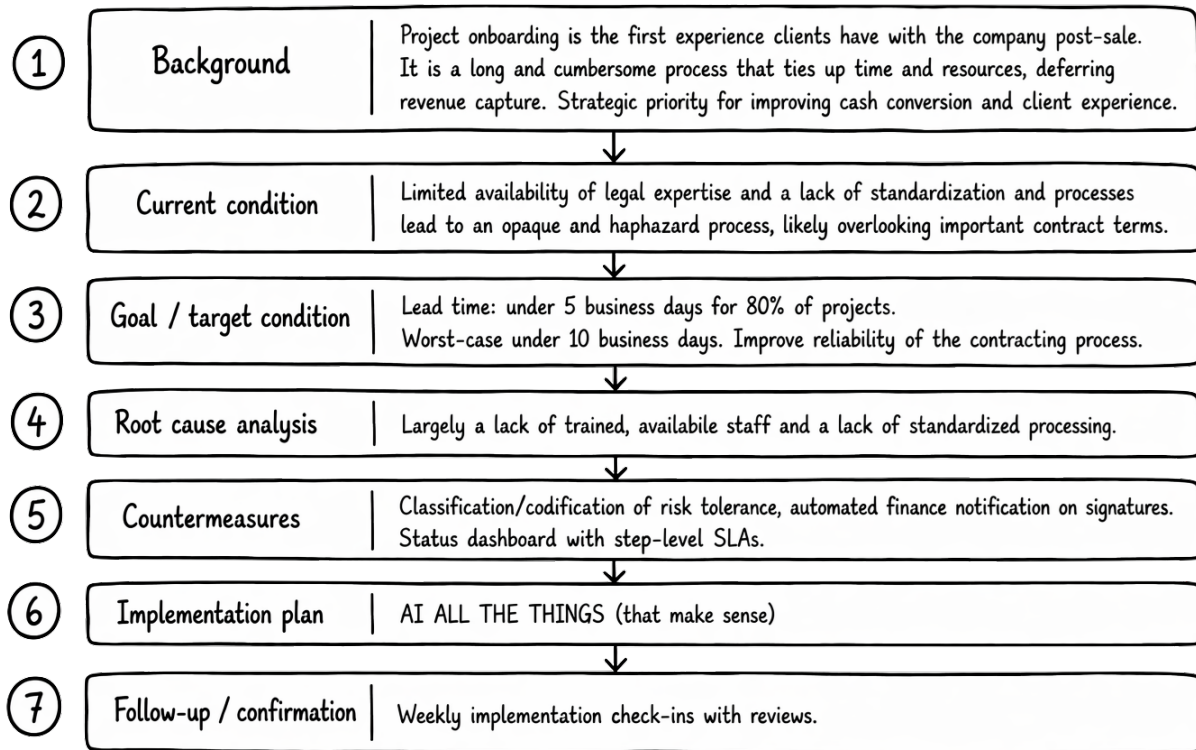
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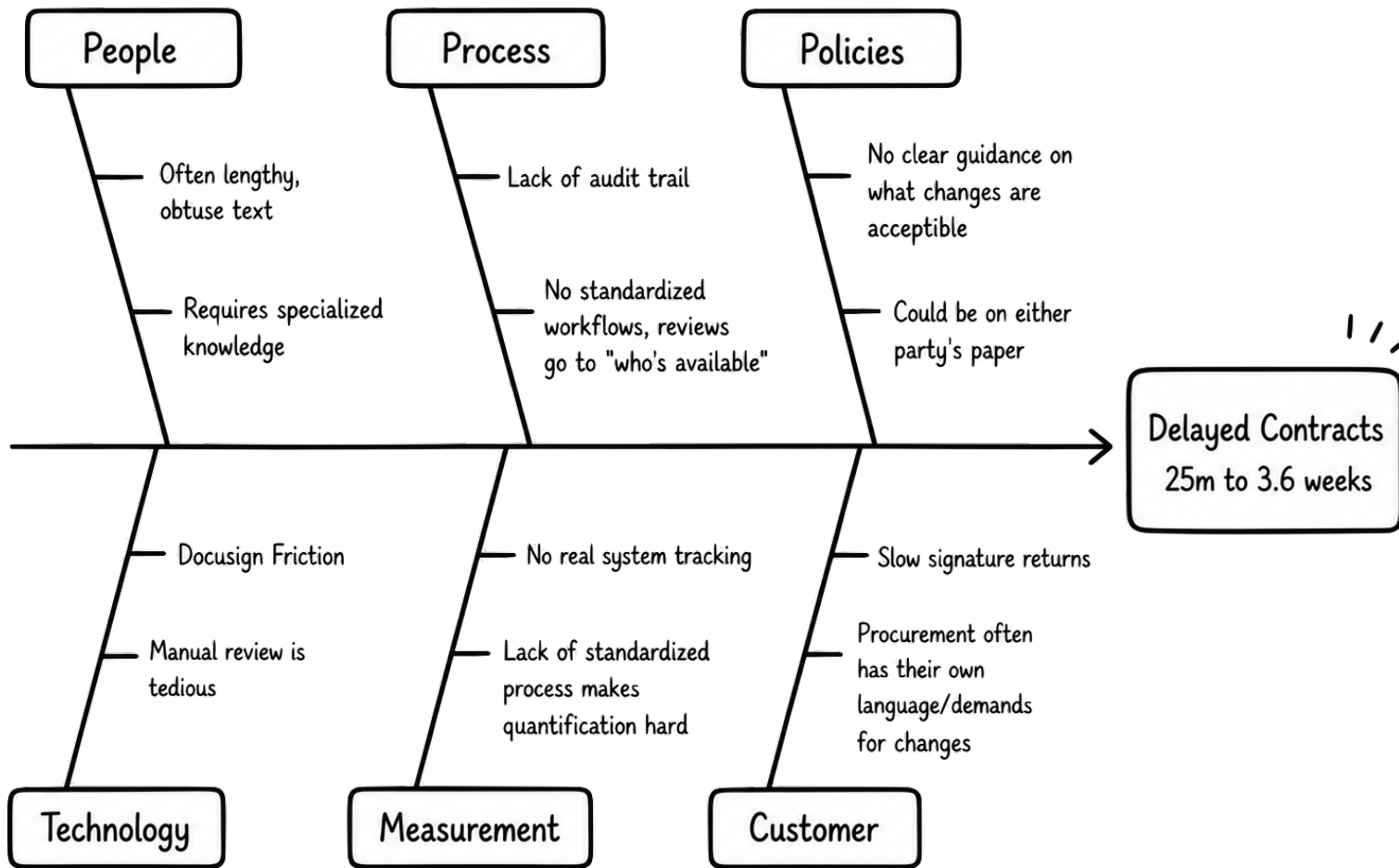
# Workflows: An Example



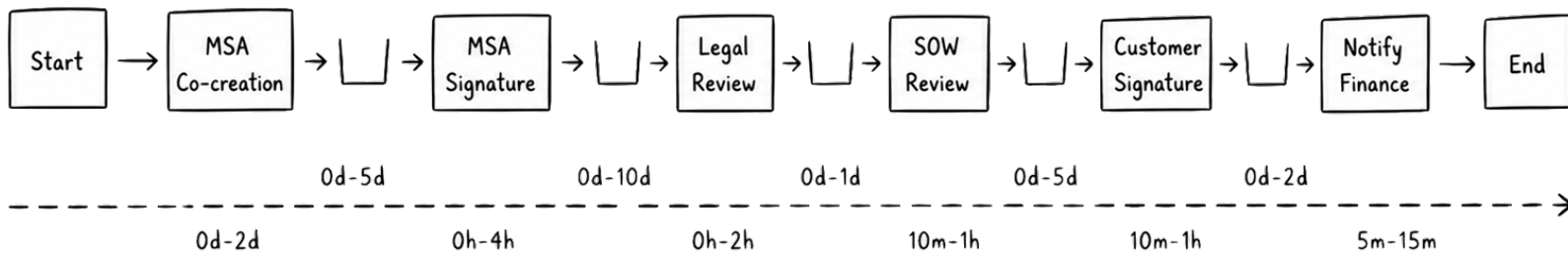
# Reduce project onboarding time

Owner: Bob • Date: 2026-05-03

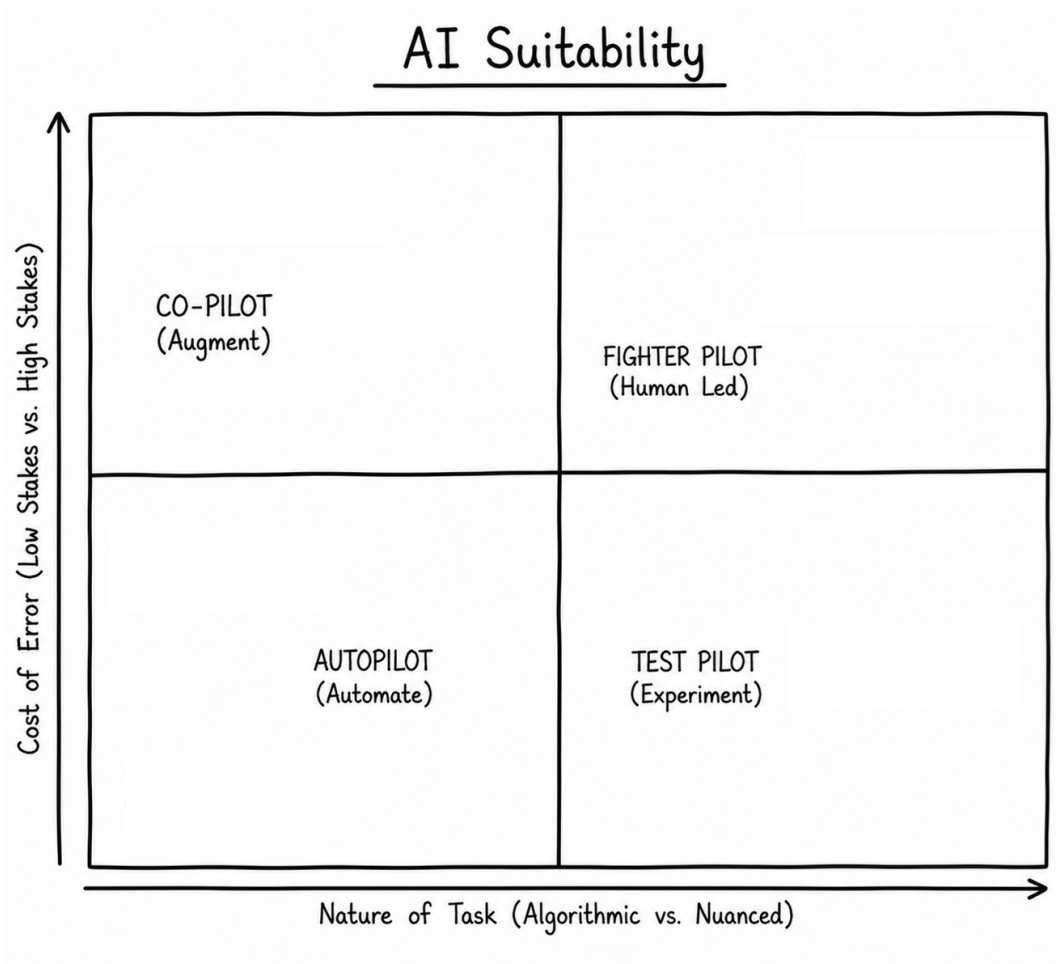




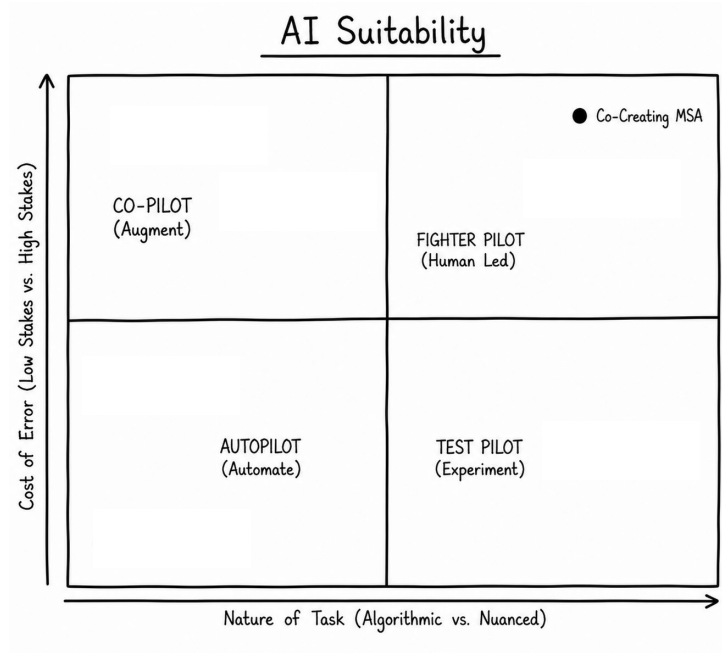
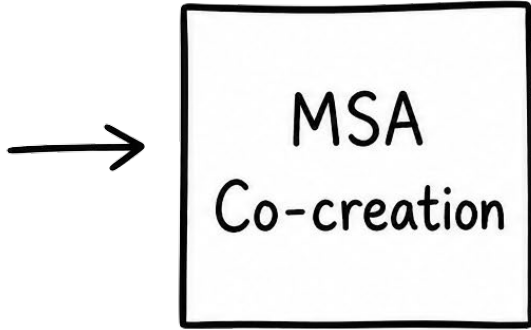
## Project Onboarding



Total Lead Time	30m-5w
Processing Time	10m-3d
Wait Time	0-23d
Process Efficiency	12-100%

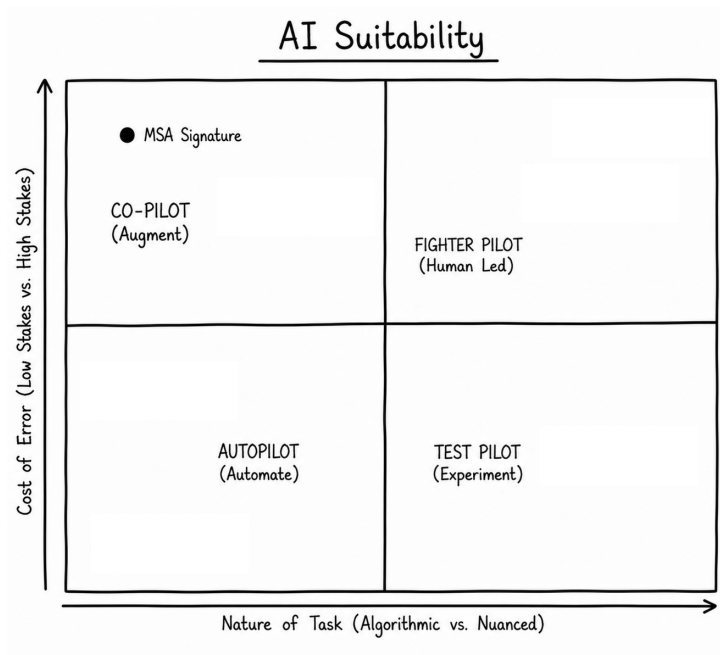


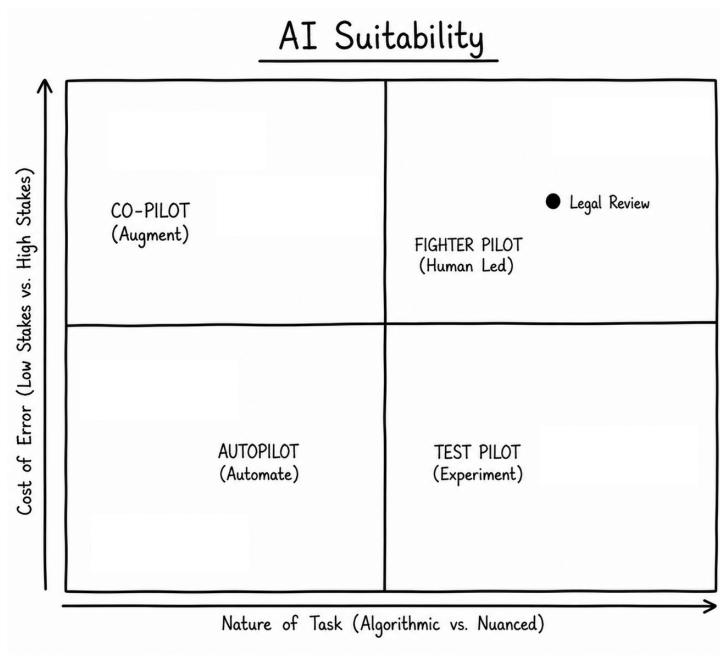
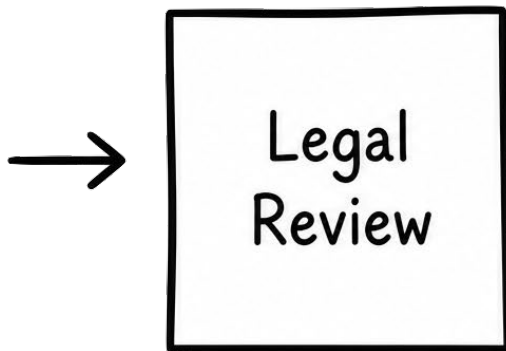


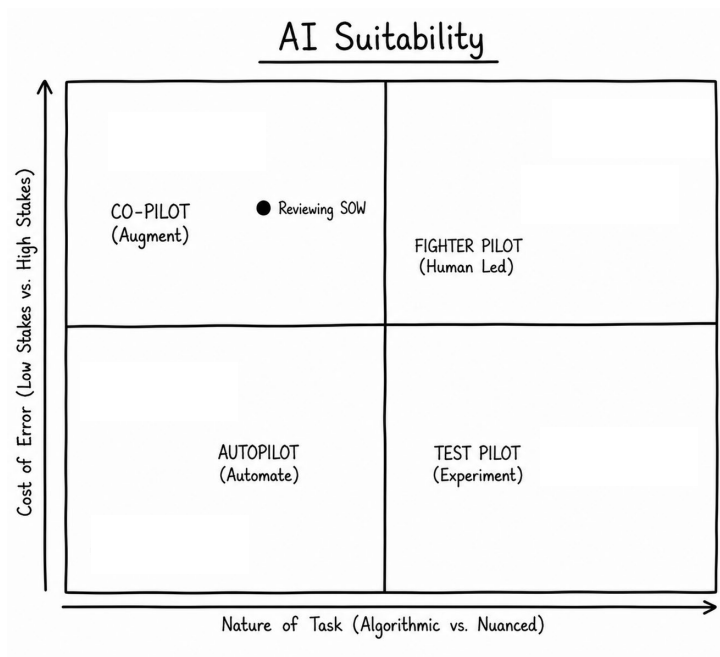
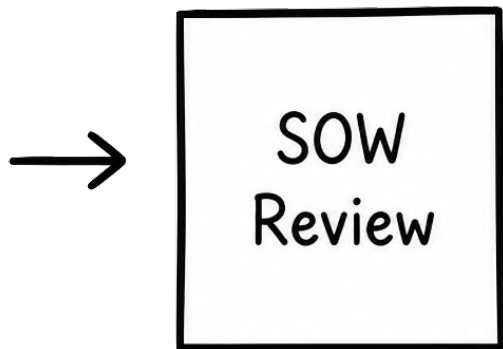


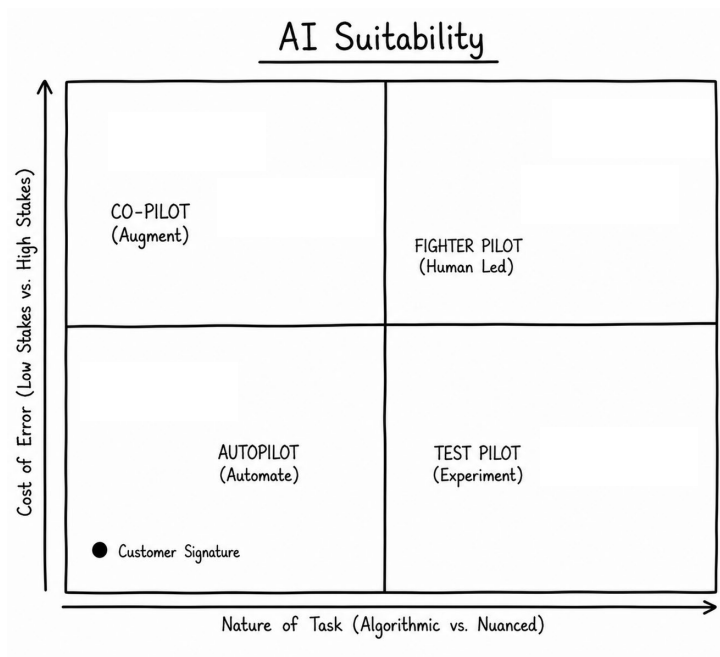
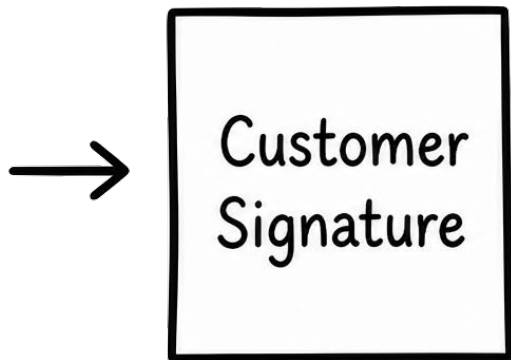


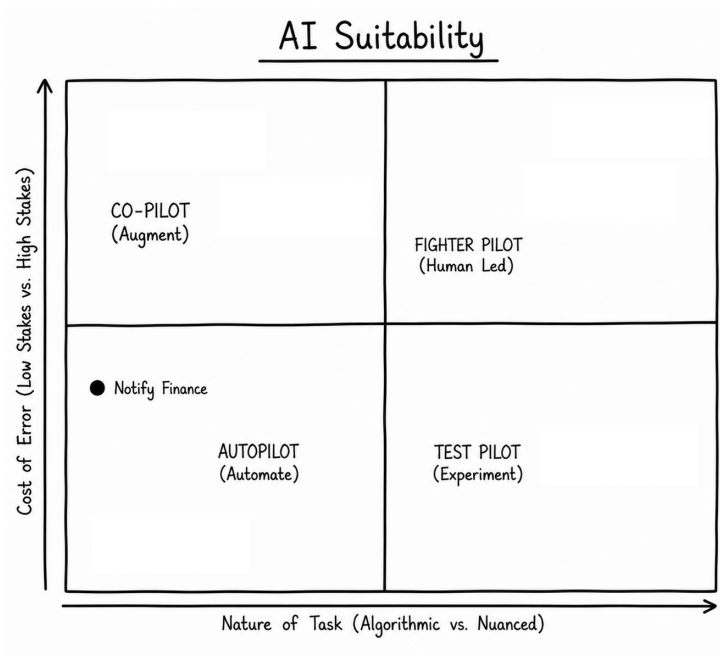
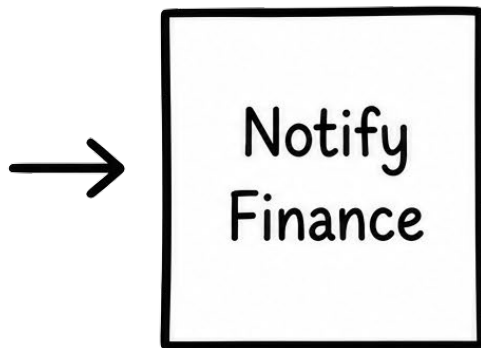
MSA  
Signature



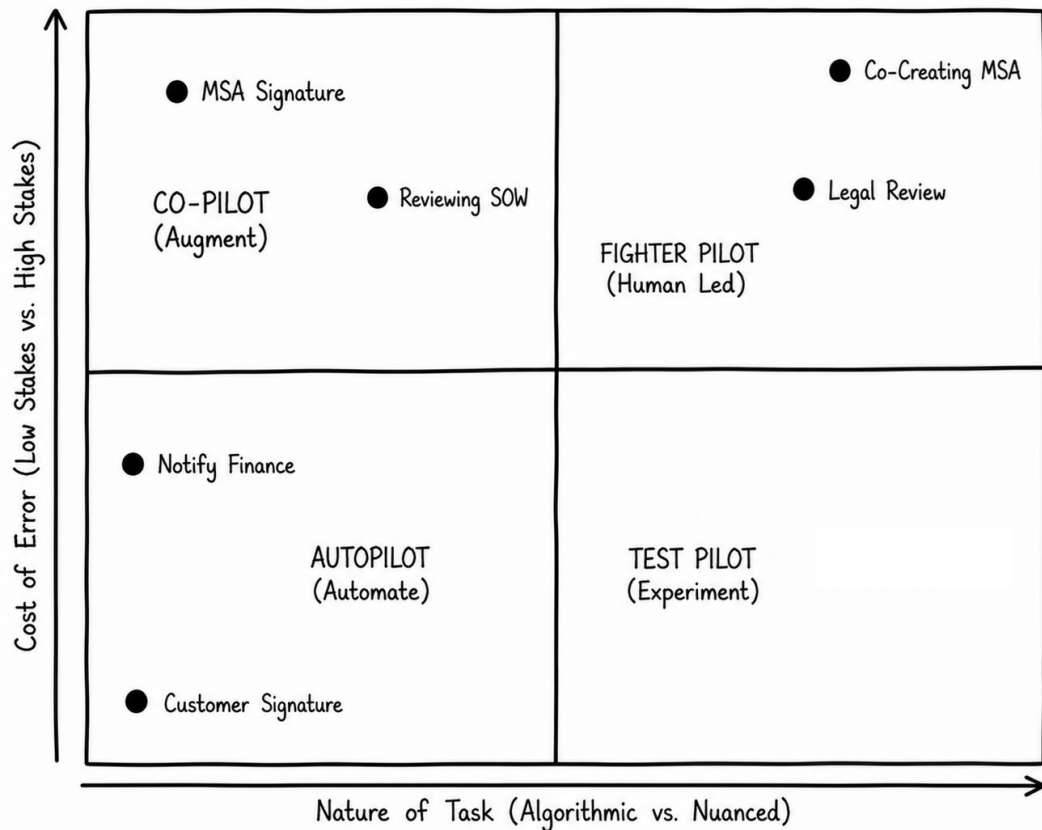


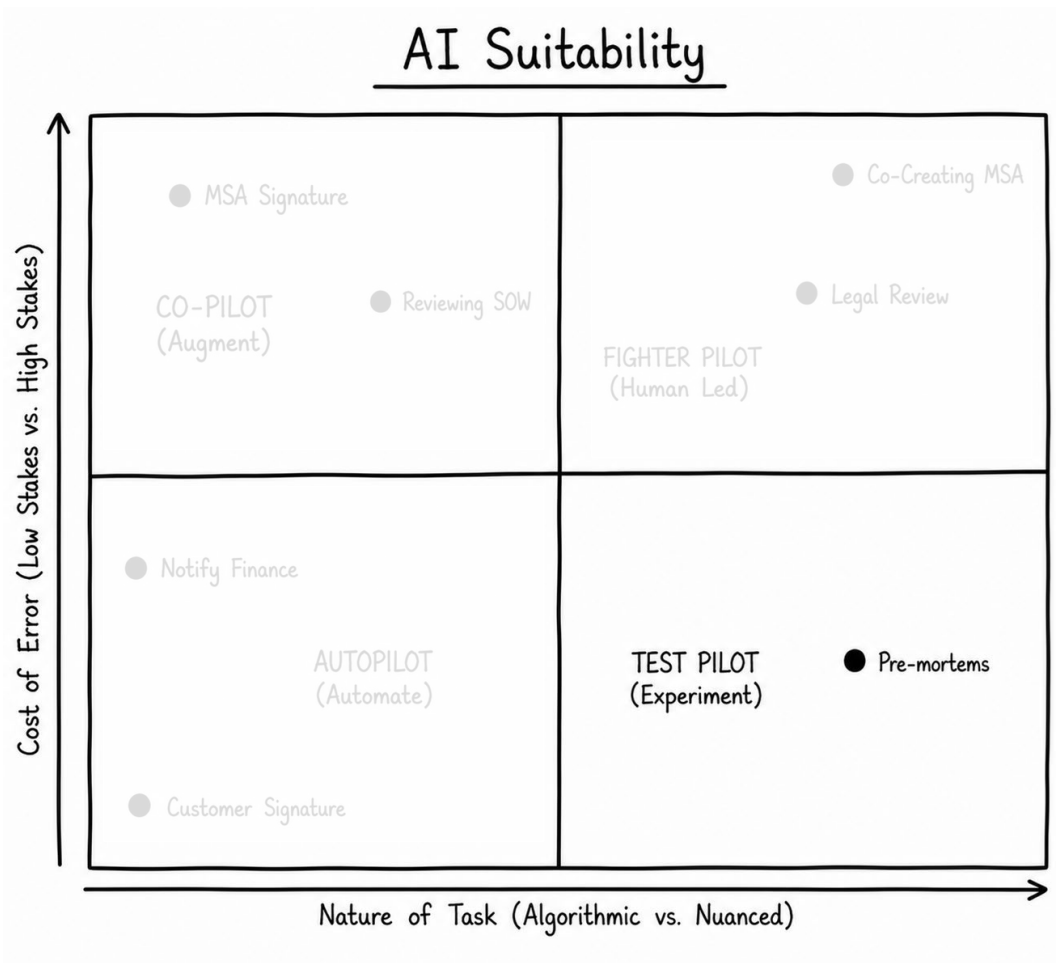






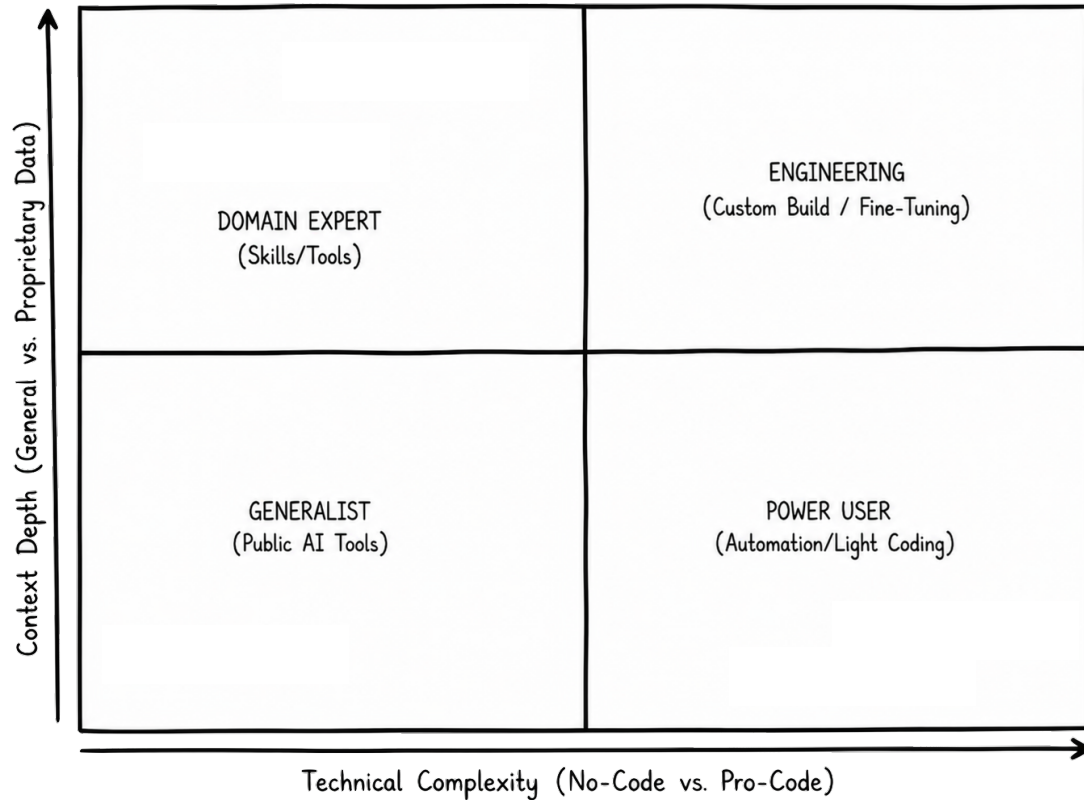
## AI Suitability



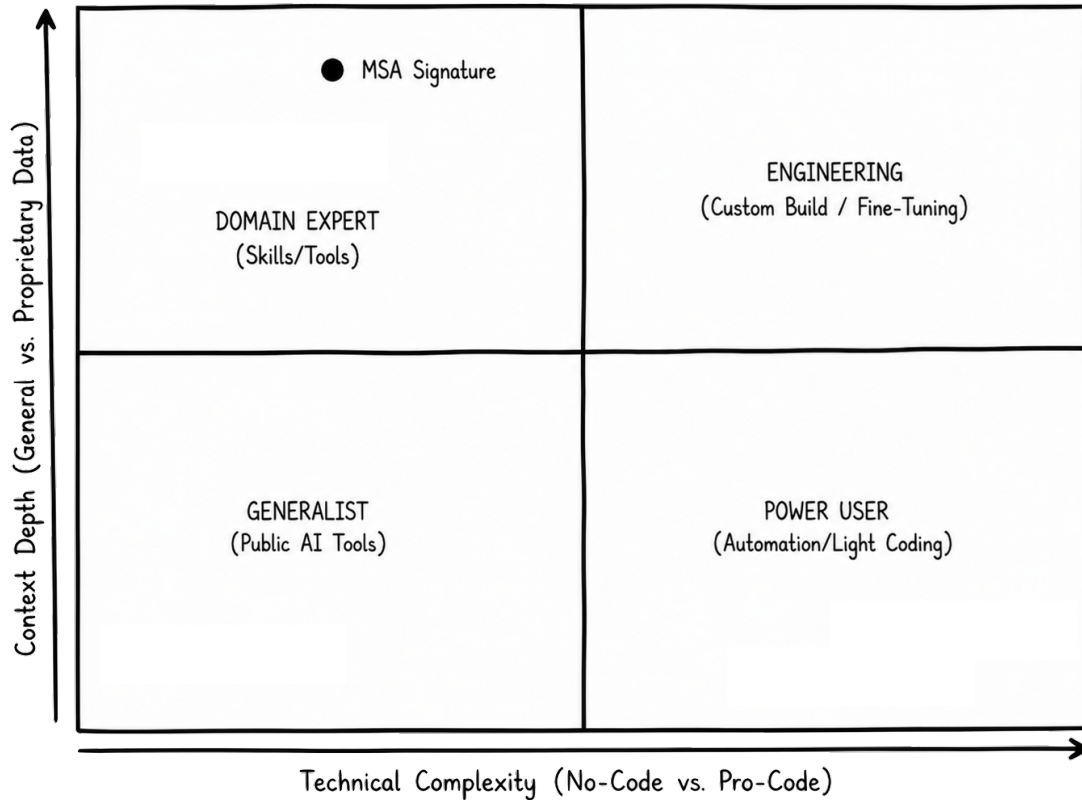




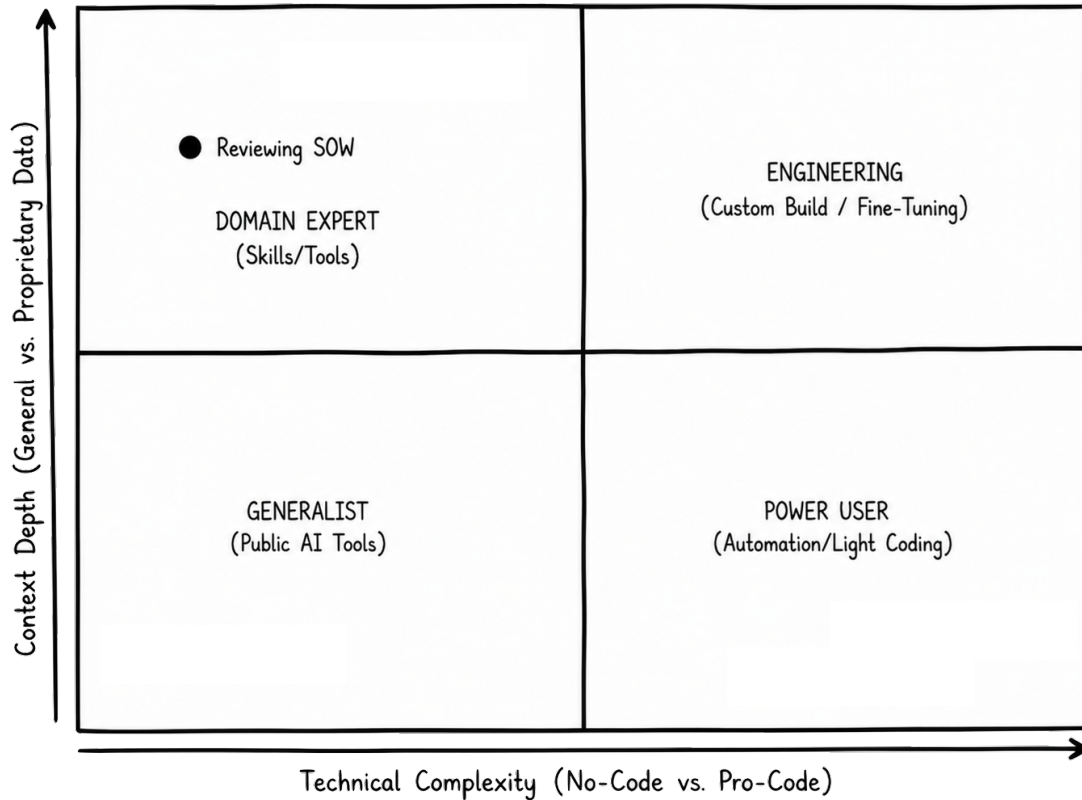
## Implementation Model



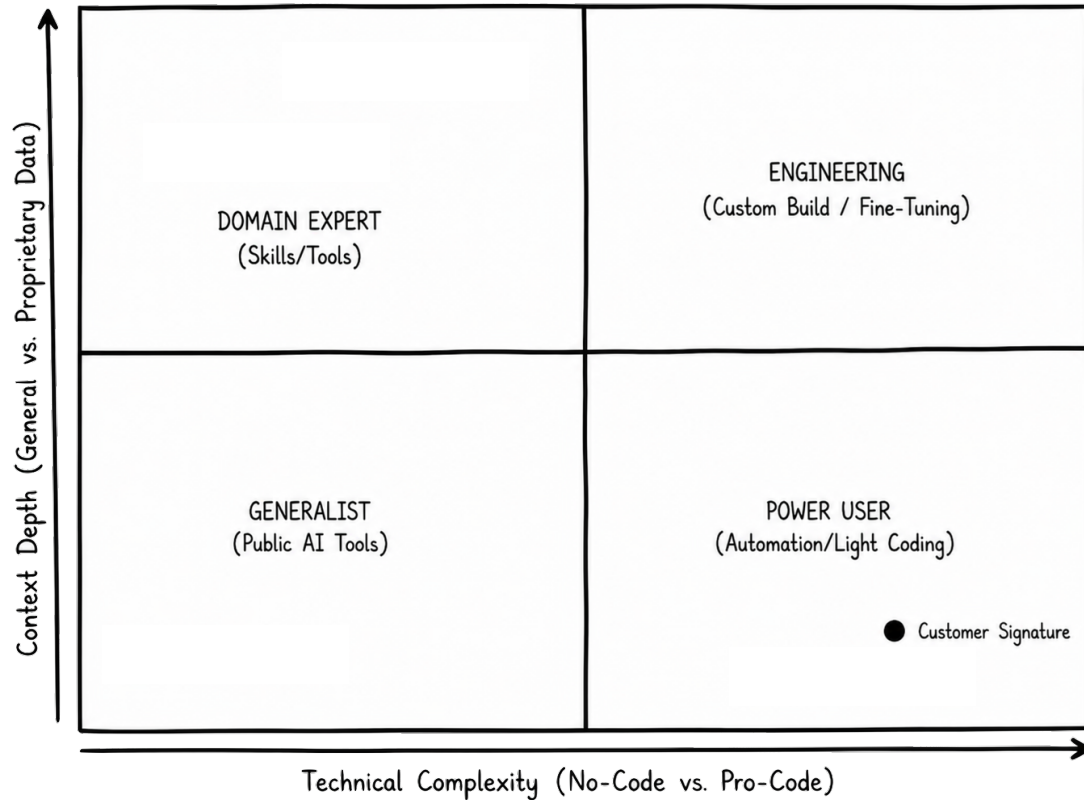
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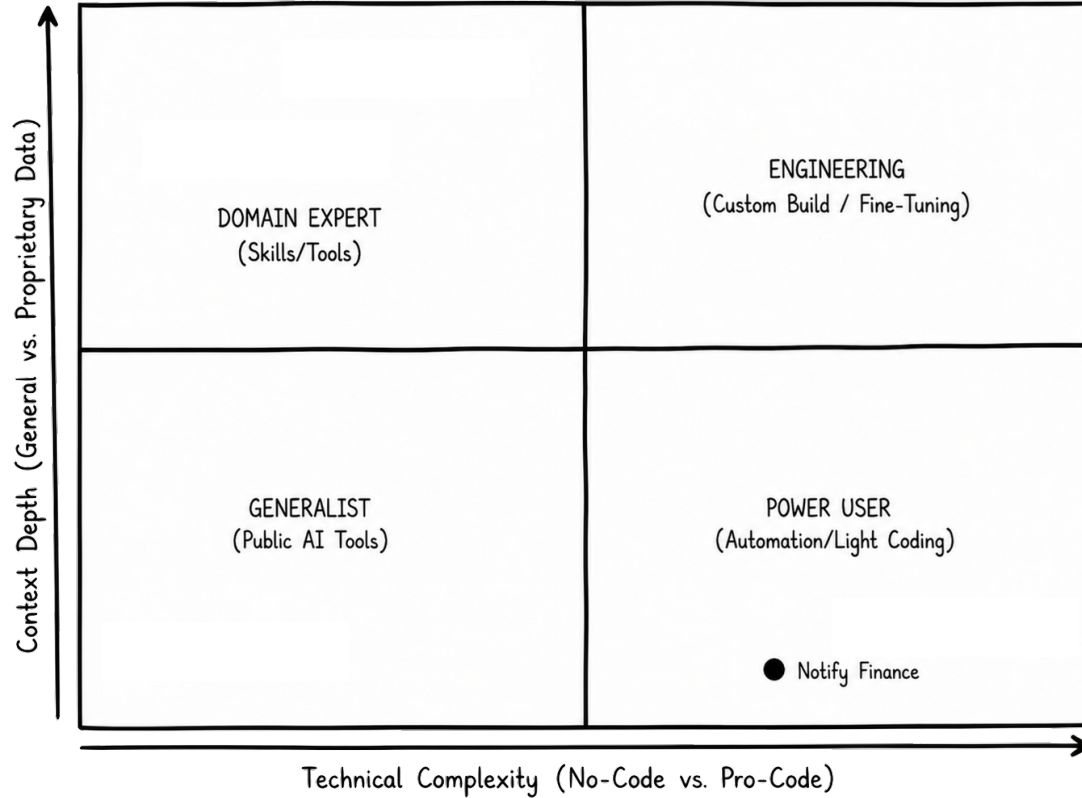
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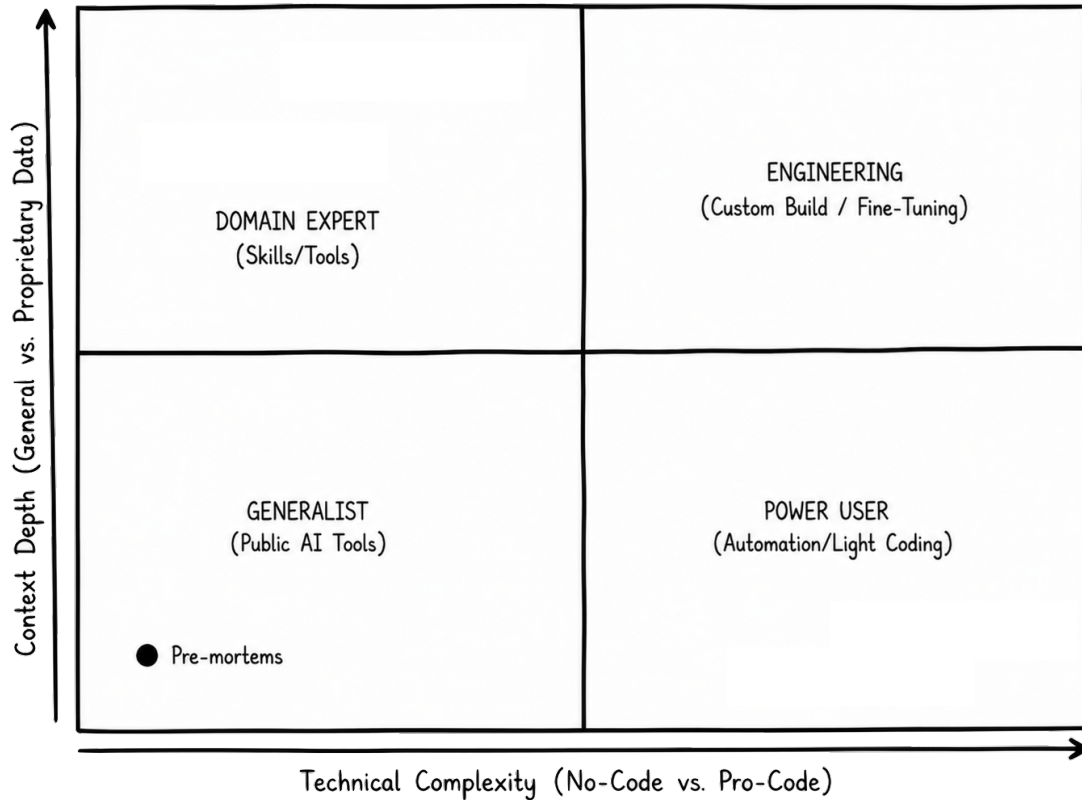
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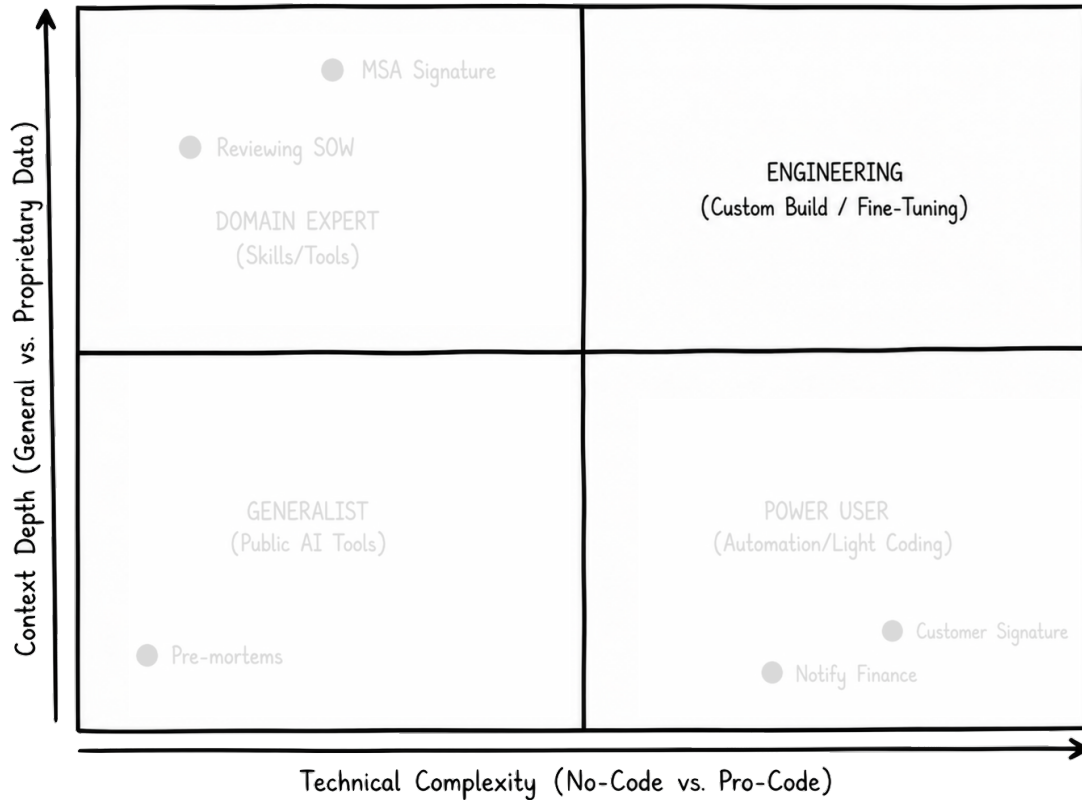
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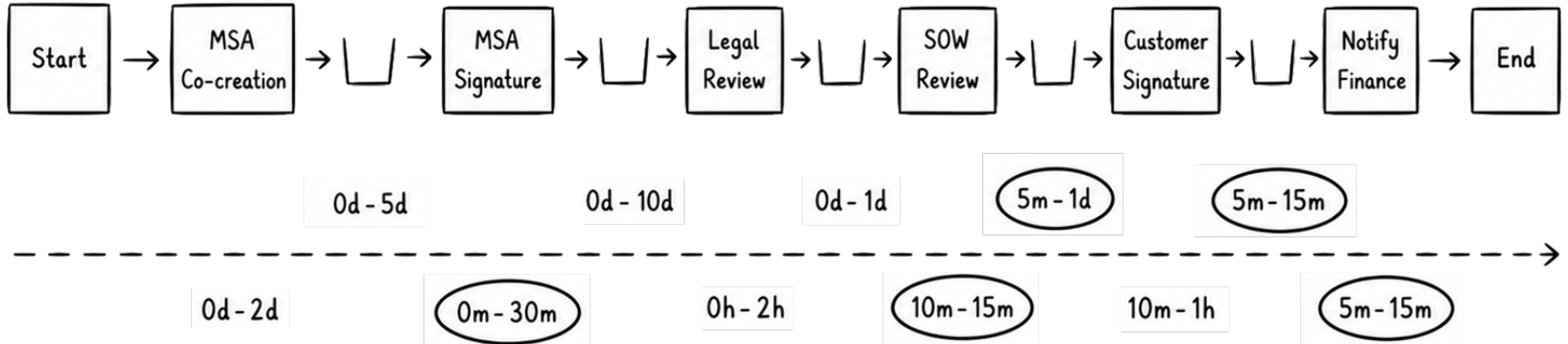
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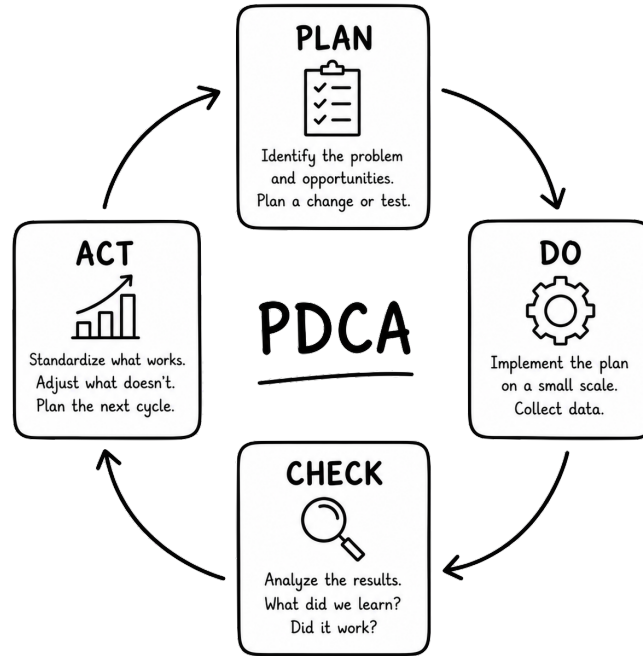


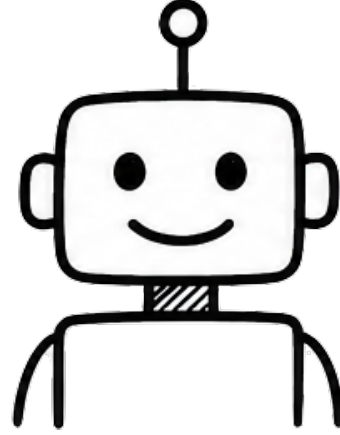
# Project Onboarding



Total Lead Time	30m-2.5w (50%)
Processing Time	10m-2.5d (17%)
Wait Time	0-23d (26%)
Process Efficiency	20-100% (67%)







# Questions?

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