



USING LEAN TOOLS TO UNLOCK ROI w/AI

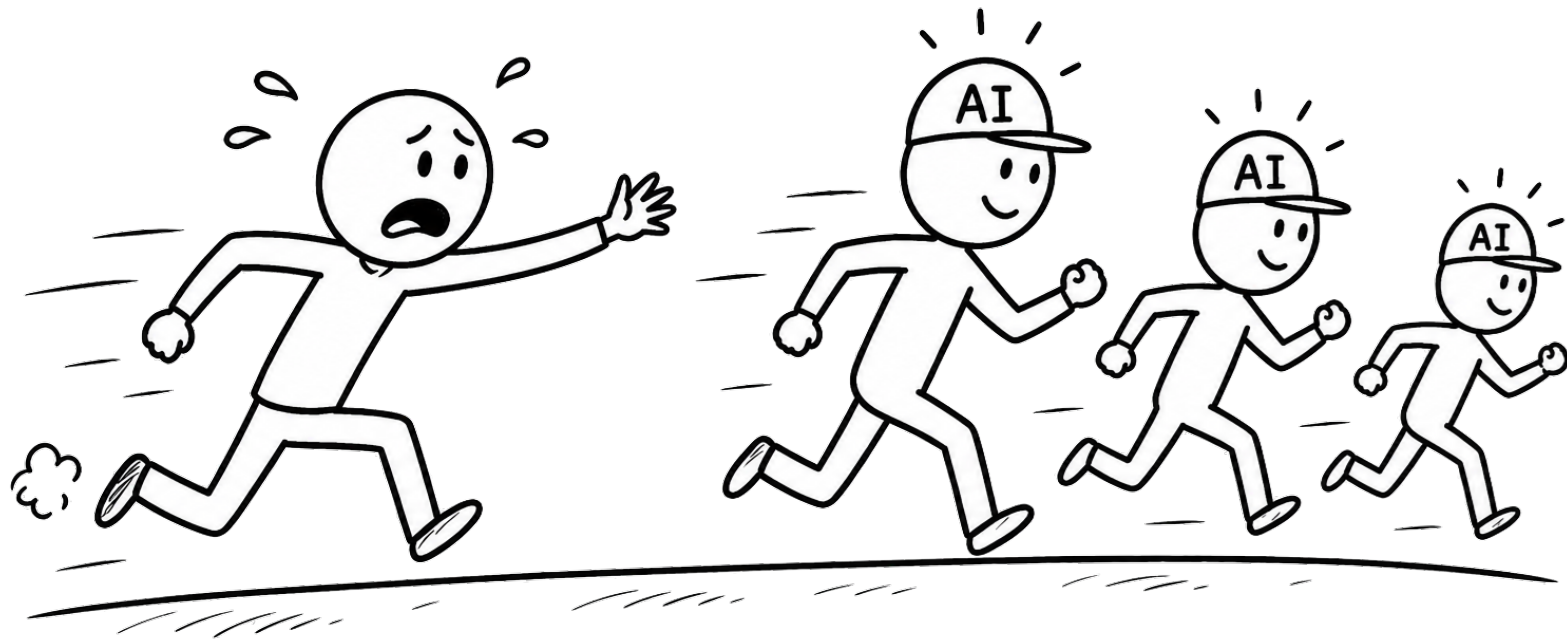
When “Just rub a little AI on it..” won’t do

Who is this talk for?

- For people who think “Good Enough” is no longer enough
- For leaders who refuse to accept the status quo
- For teams that are thrown into the middle trying to figure it out

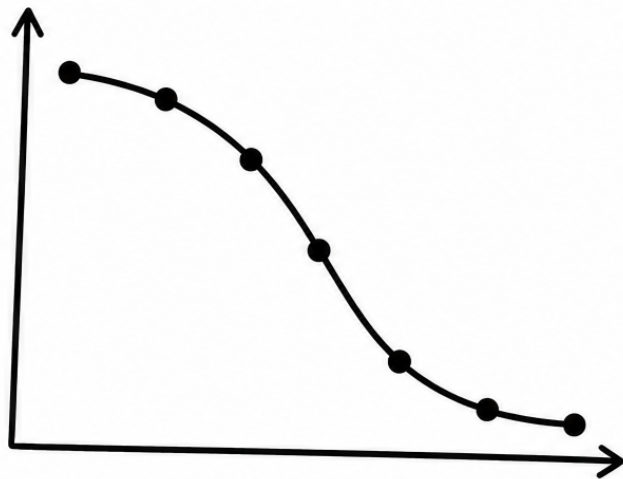


Transforming technology
from keeping the lights on
to lighting the way forward

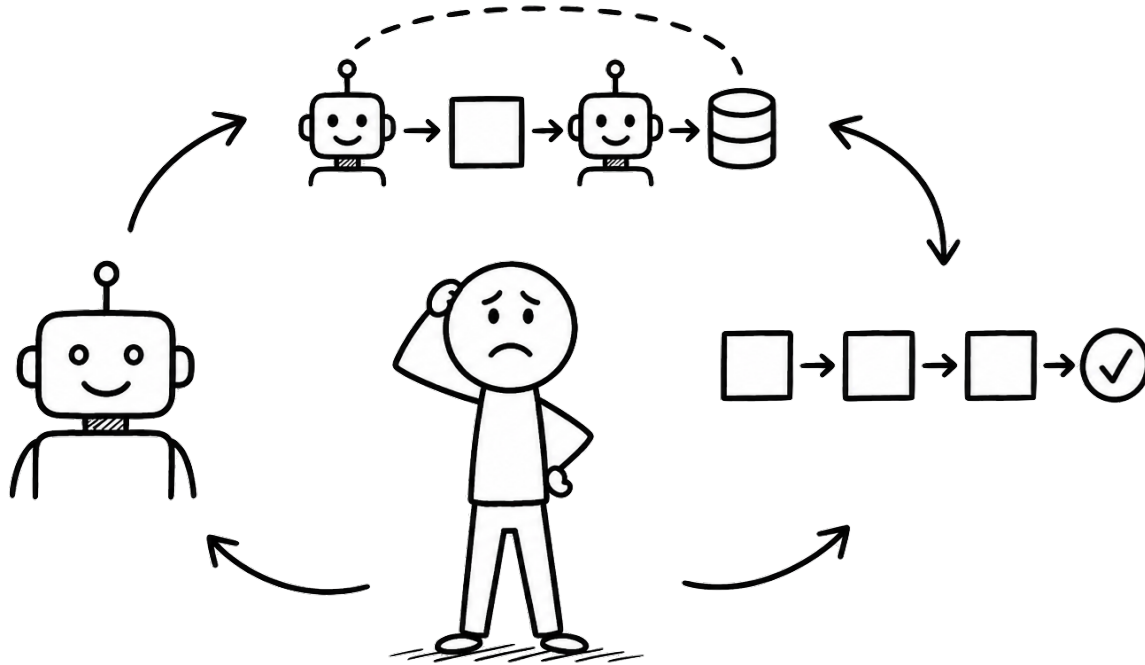


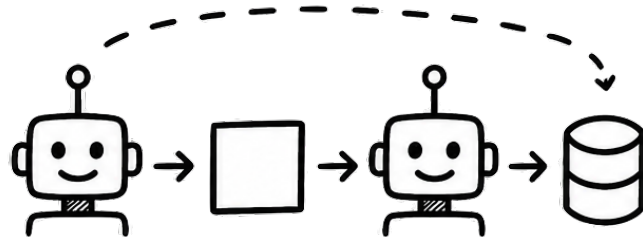
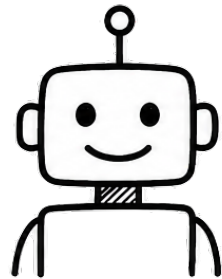
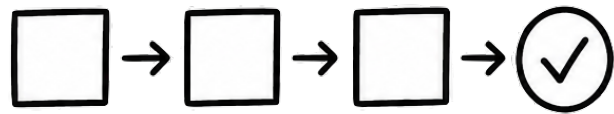
This
isn't
working!

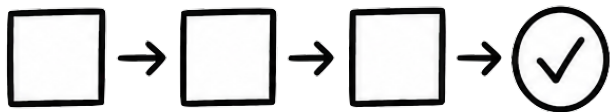
Return on AI Investment



Agents and Workflows and Agentic Workflows, OH MY!

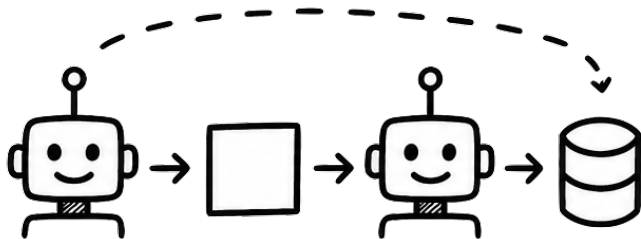
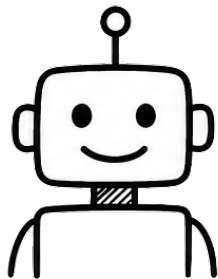


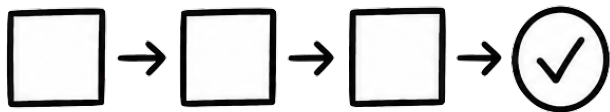




Workflow

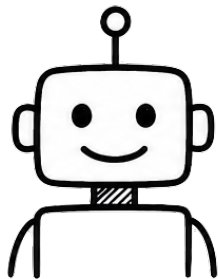
A predefined sequence of tasks or steps executed in order to complete a specific process or outcome.





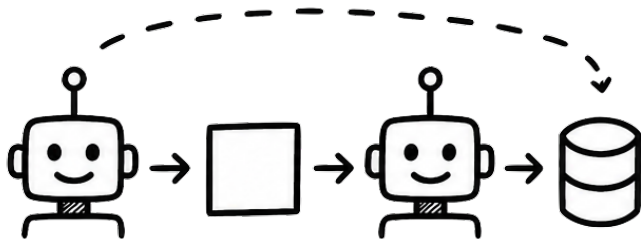
Workflow

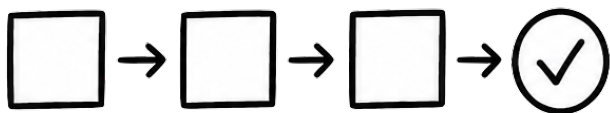
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Agent

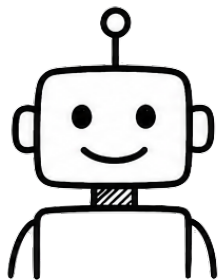
An autonomous AI system that perceives, makes decisions, and takes actions to achieve goals.





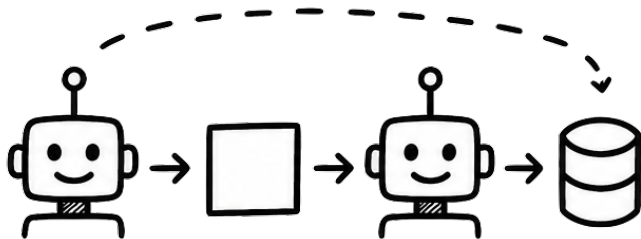
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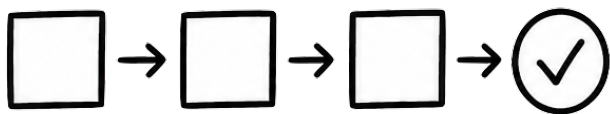
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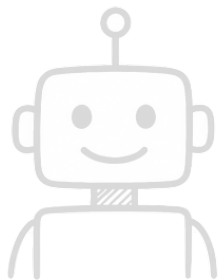
Agentic Workflow

A workflow where one or more AI agents autonomously decide how to execute steps, adapt to changes, and collaborate to achieve the desired outcome.



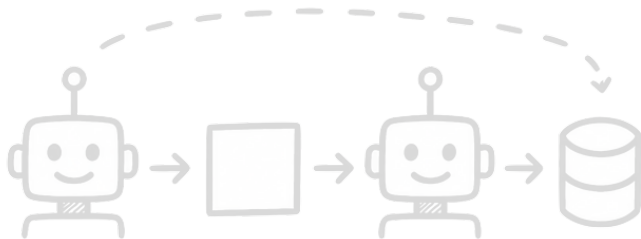
Workflow

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Agent

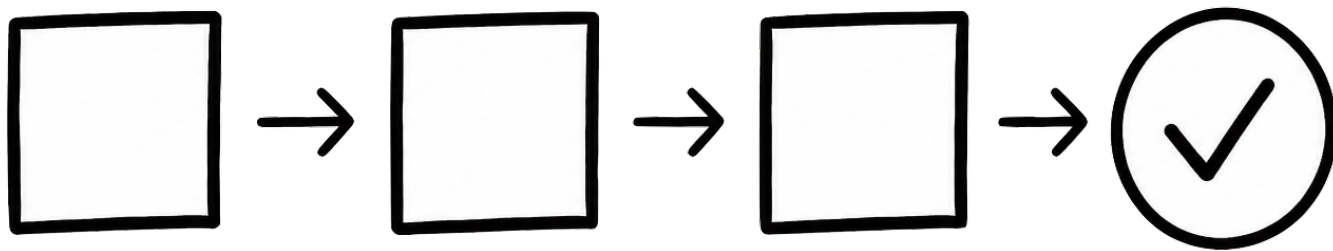
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Agentic Workflow

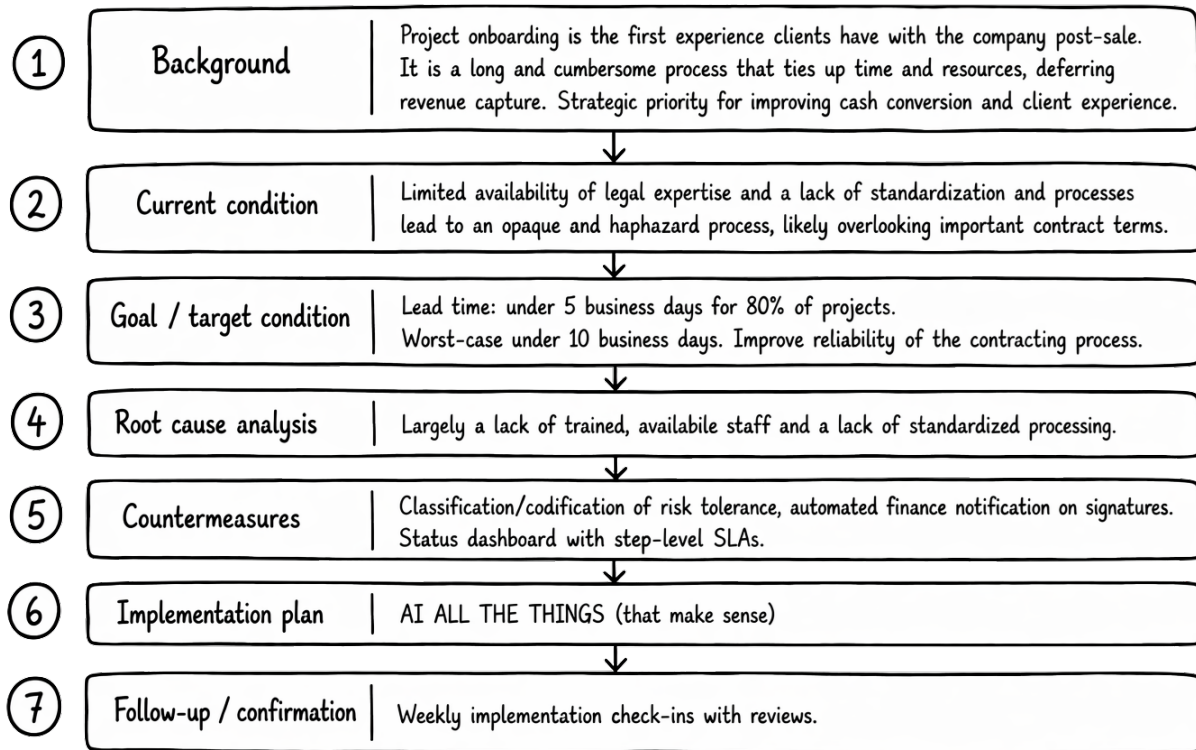
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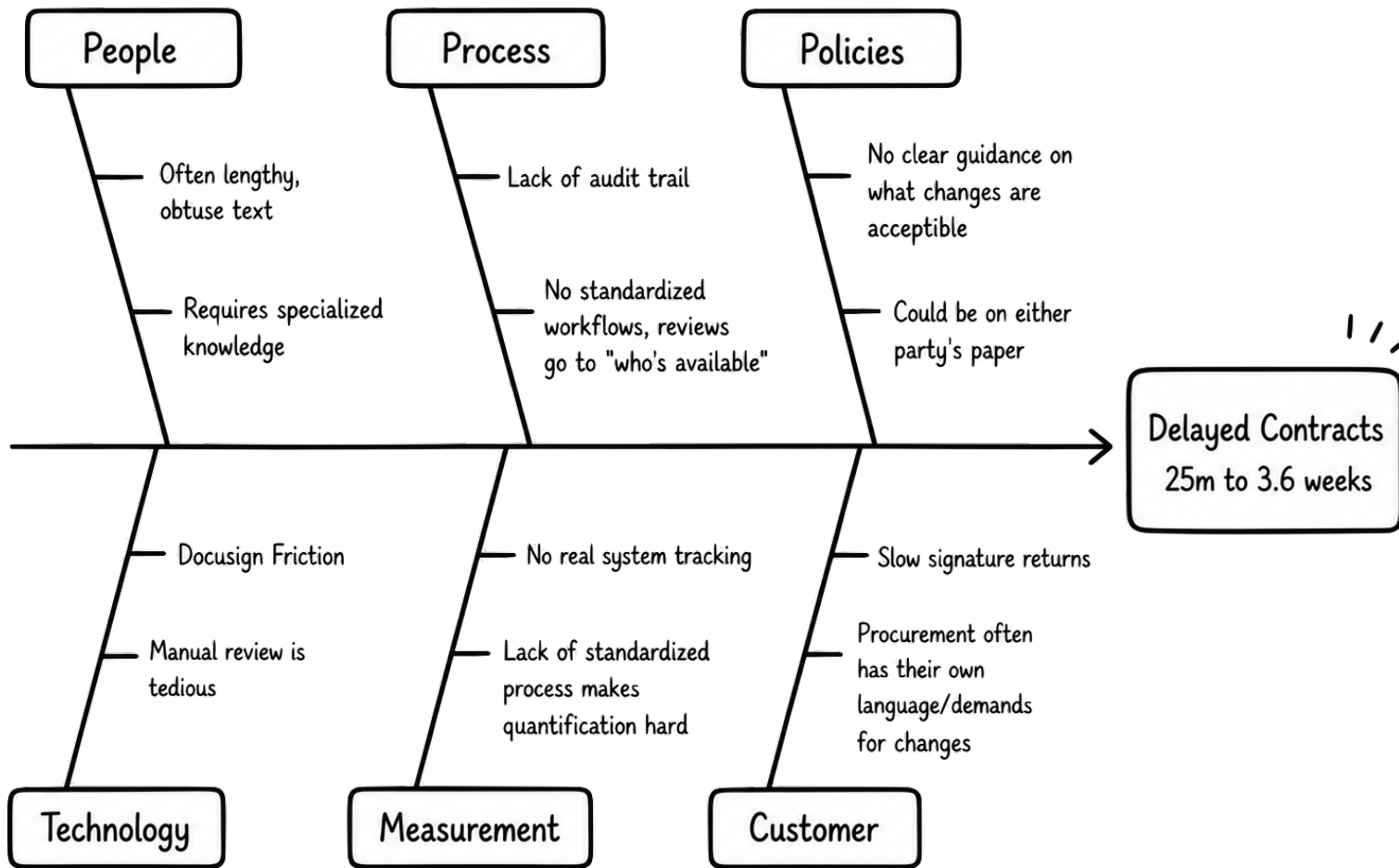
Workflows: An Example



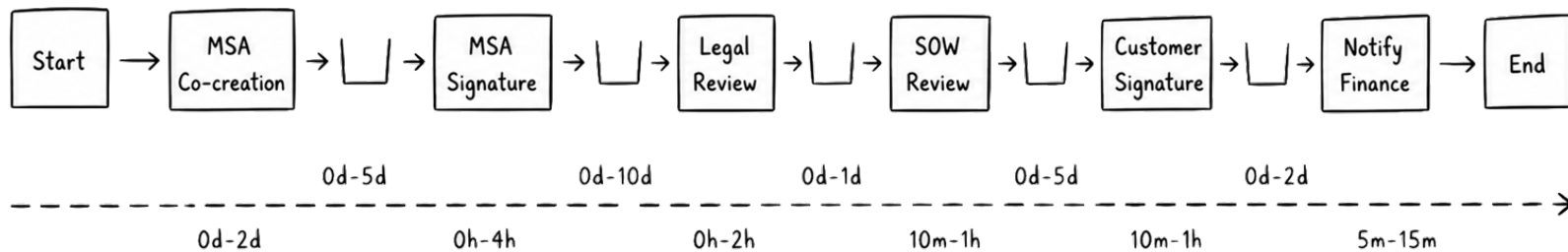
Reduce project onboarding time

Owner: Bob • Date: 2026-05-03



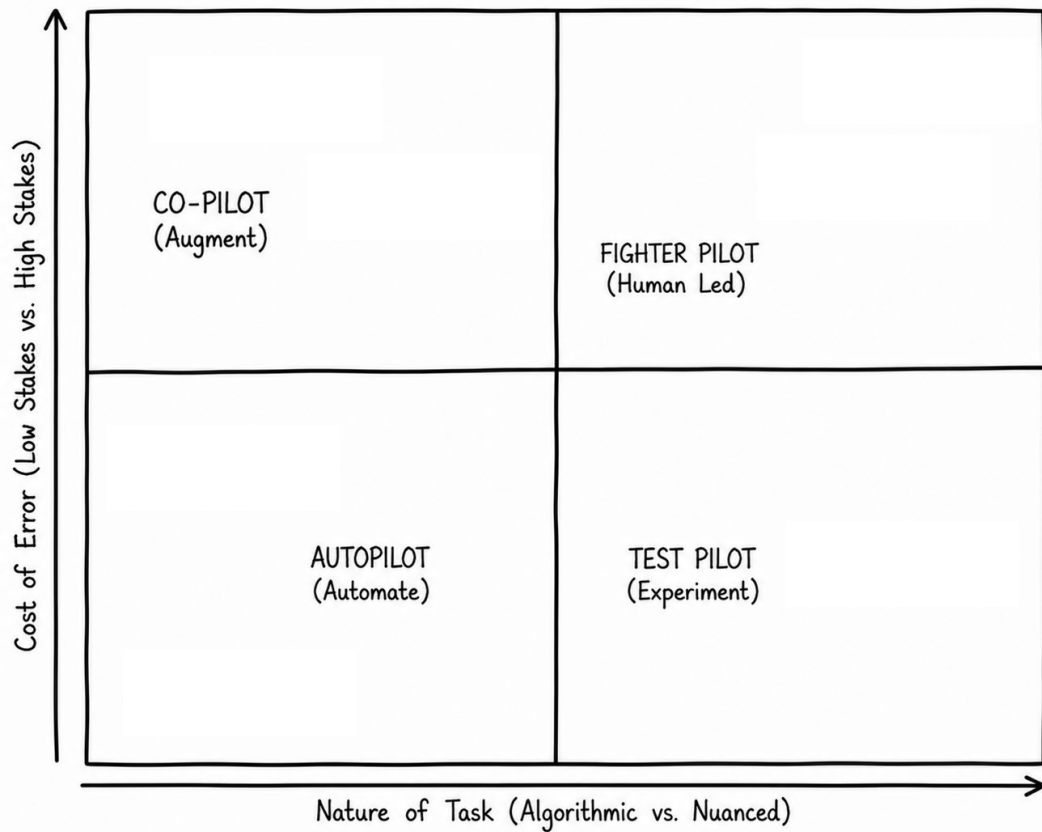


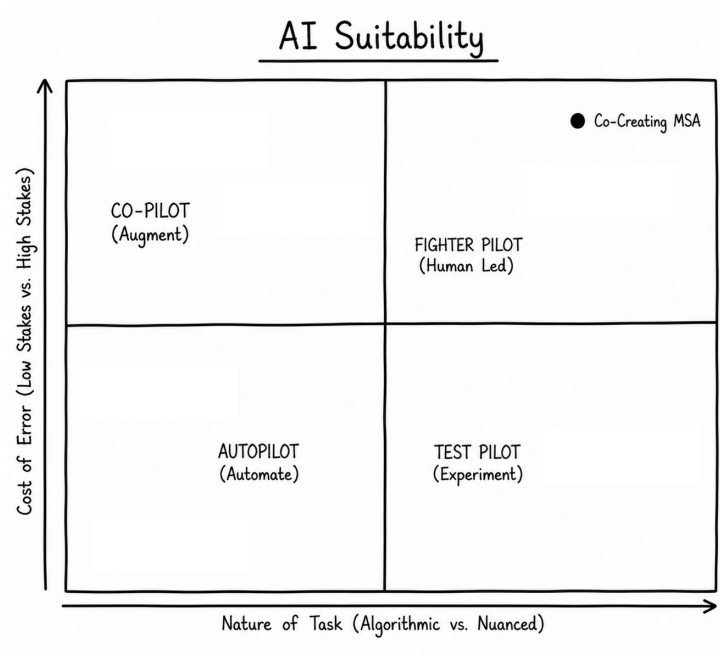
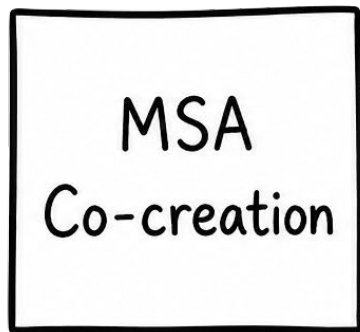
Project Onboarding



Total Lead Time	30m-5w
Processing Time	10m-3d
Wait Time	0-23d
Process Efficiency	12-100%

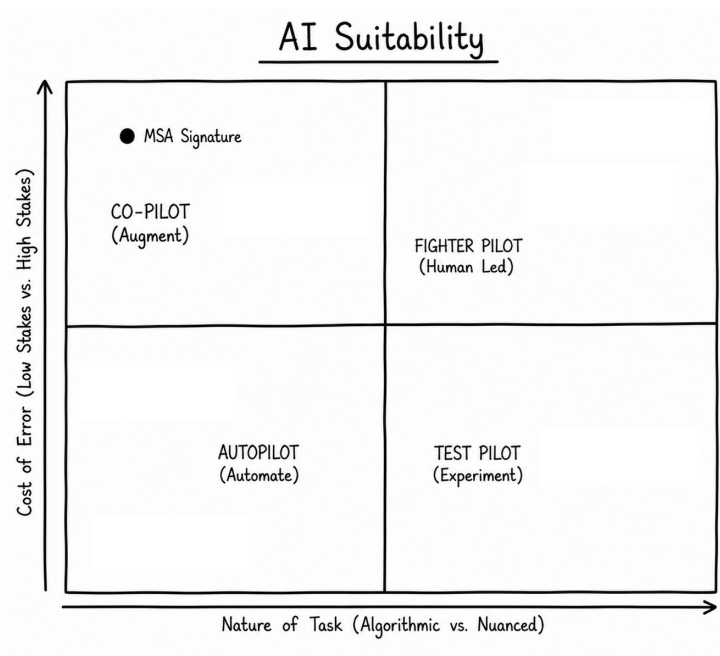
AI Suitability

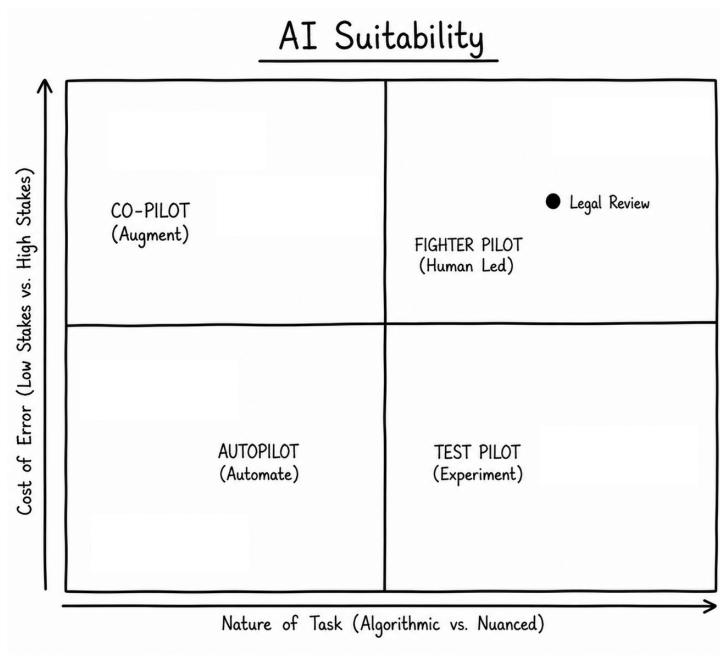
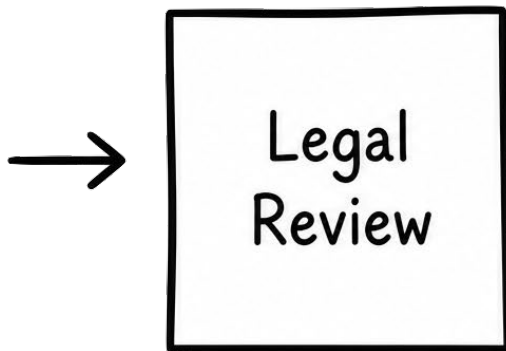


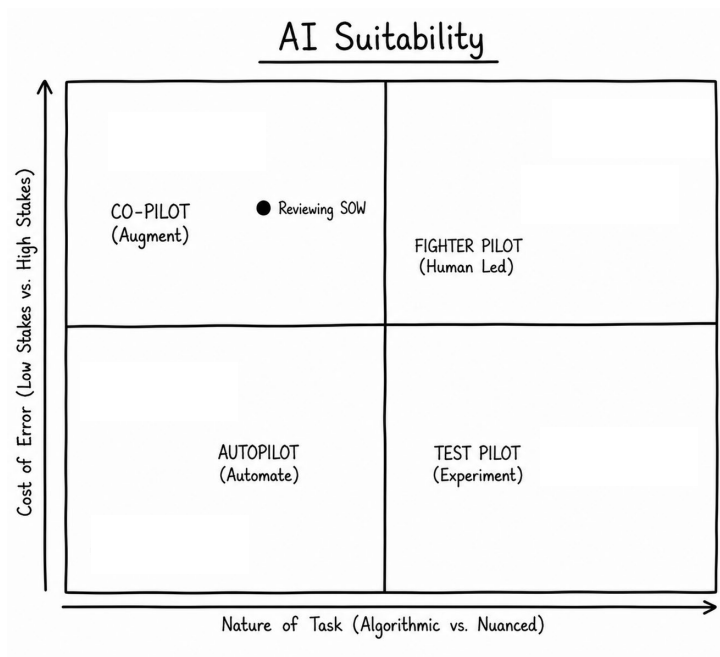
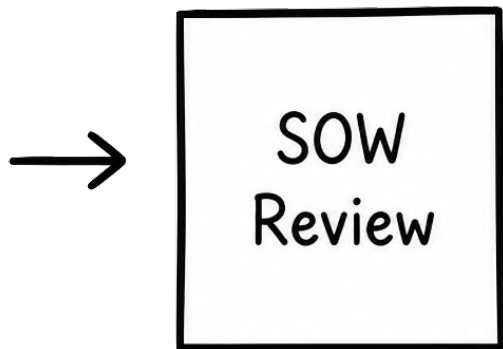


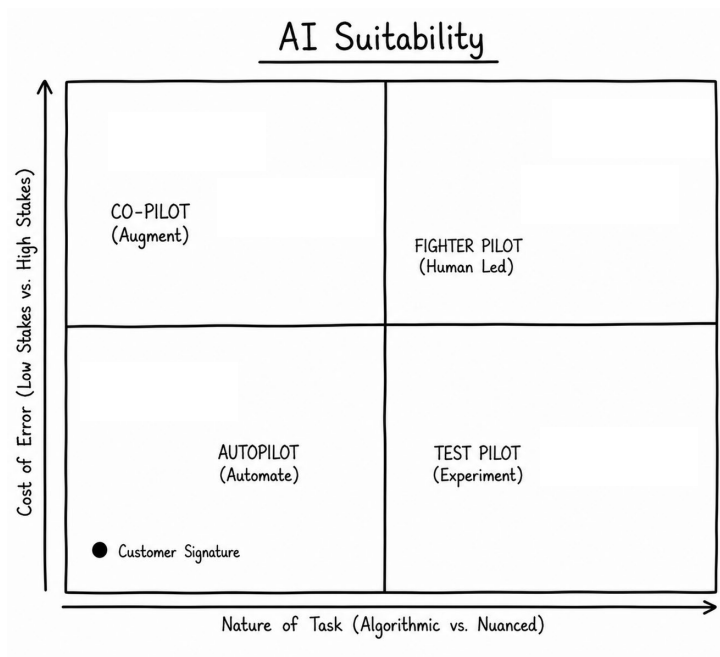
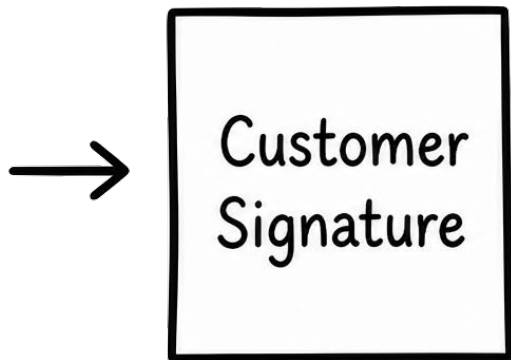


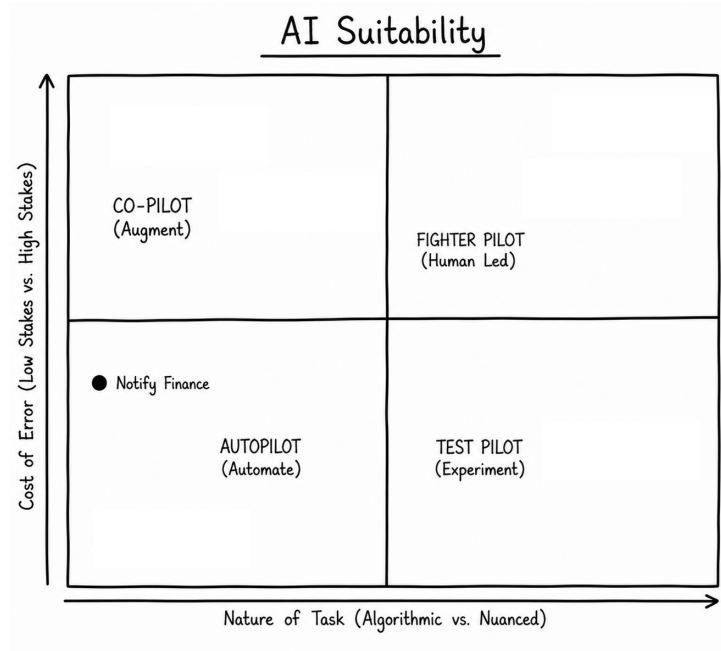
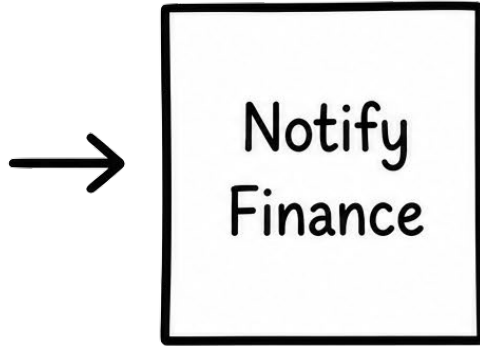
MSA
Signature

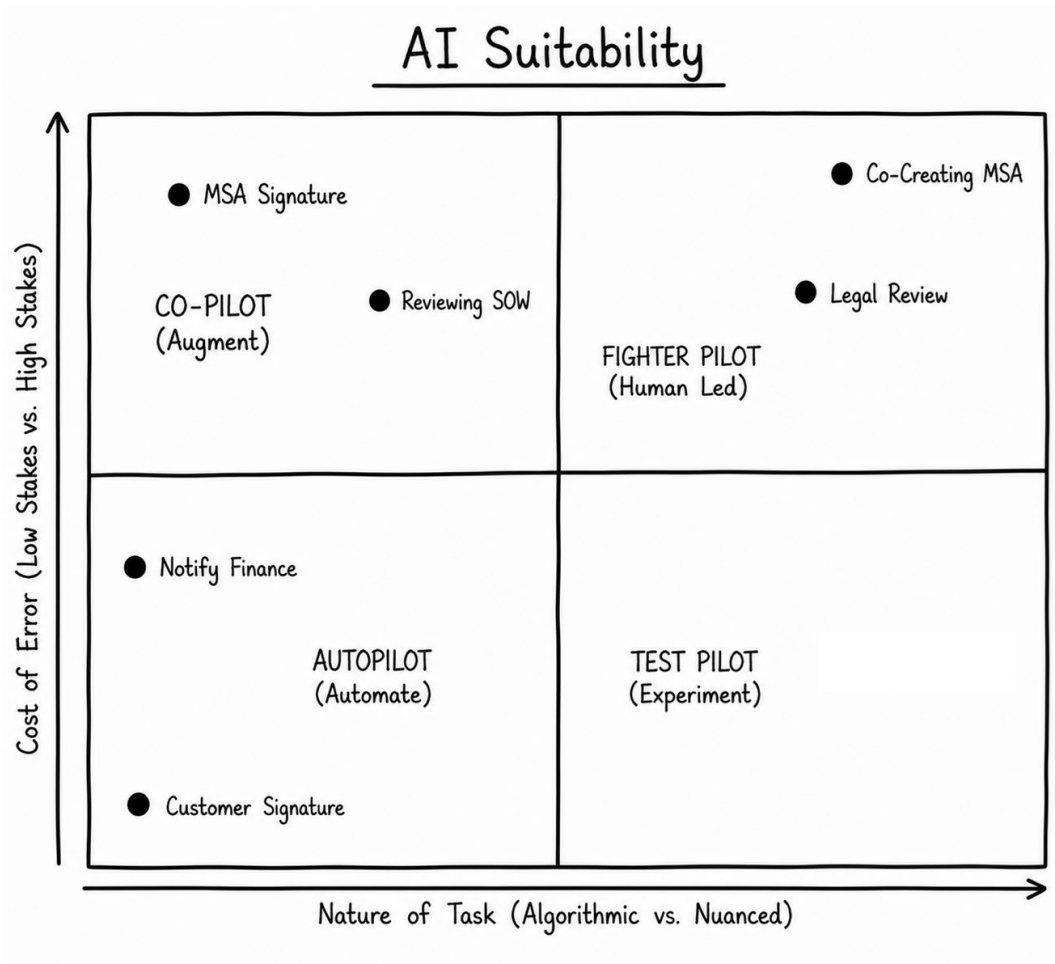


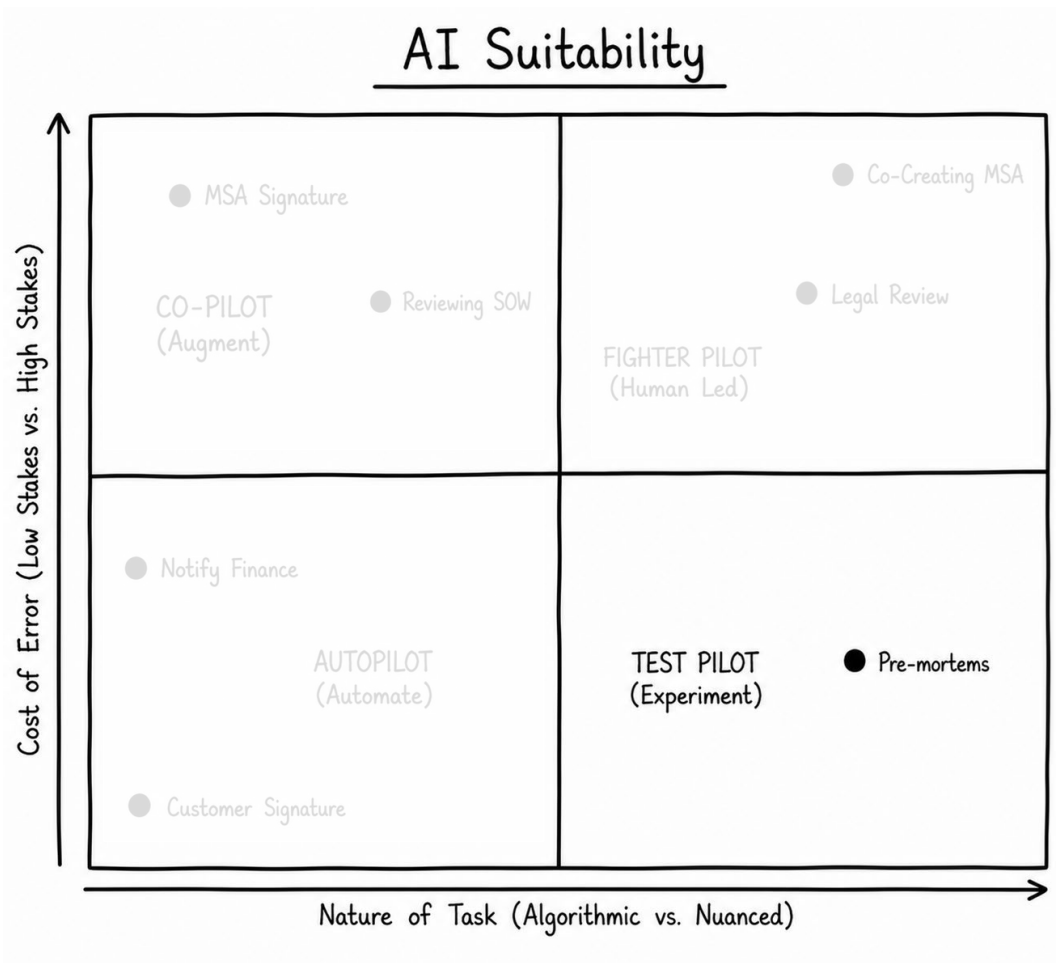




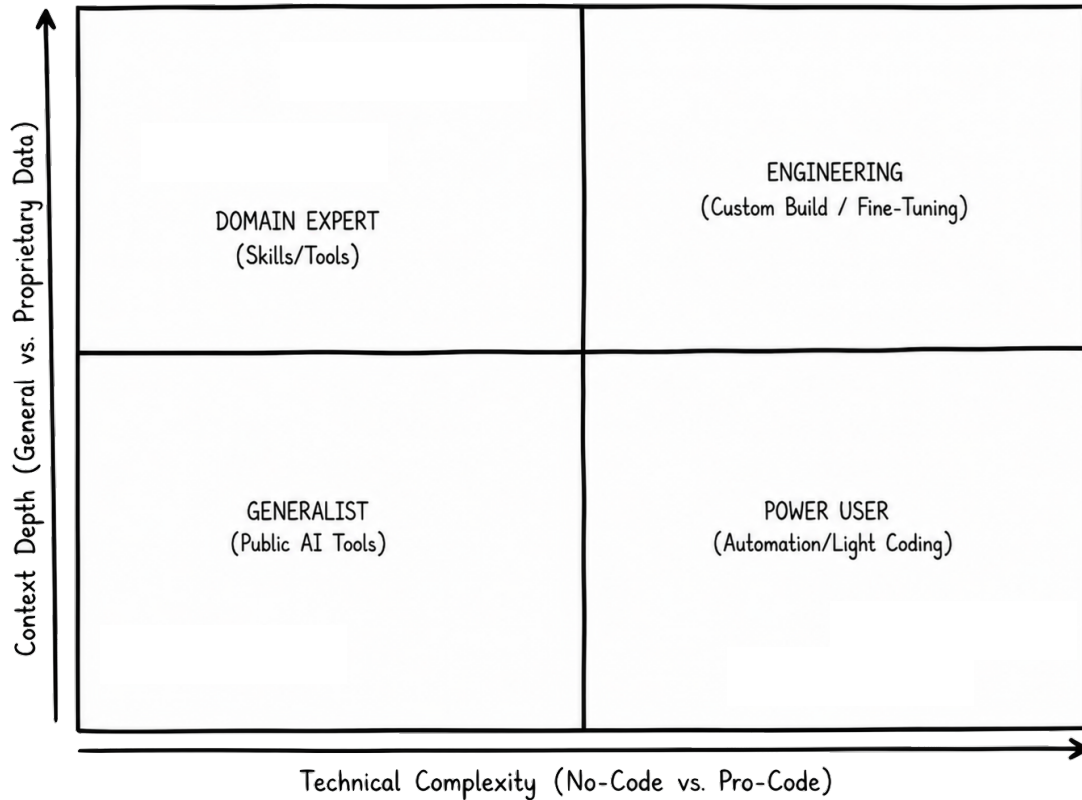




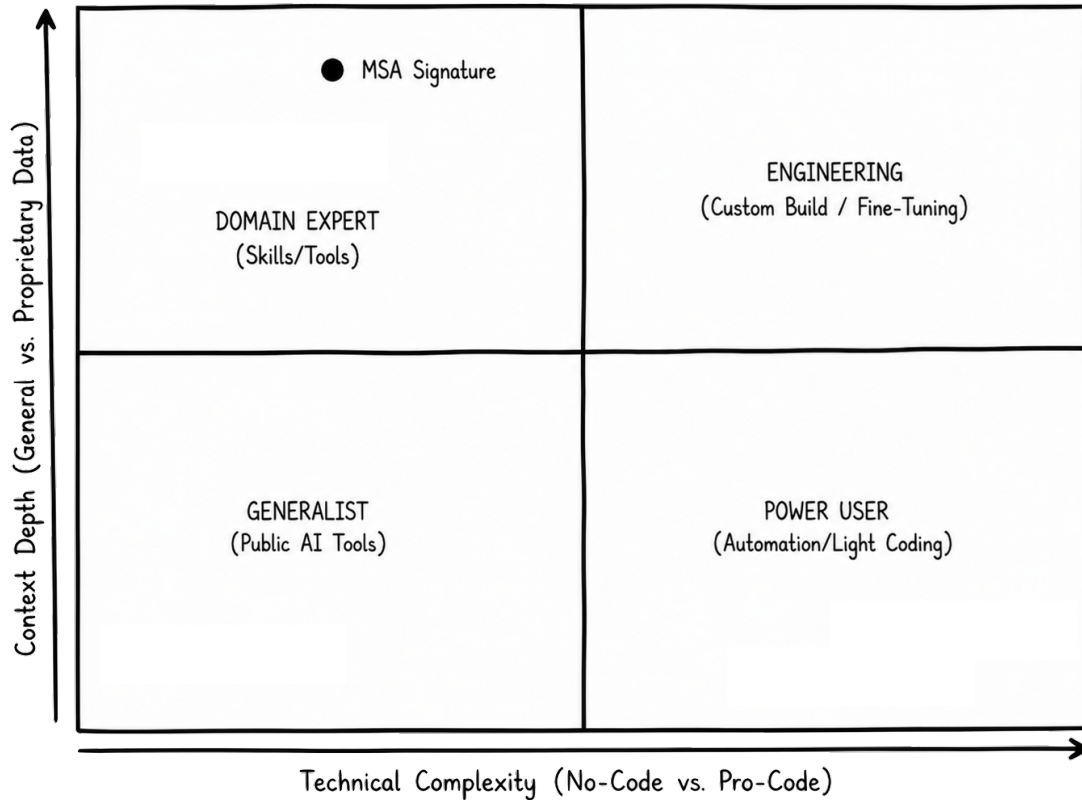




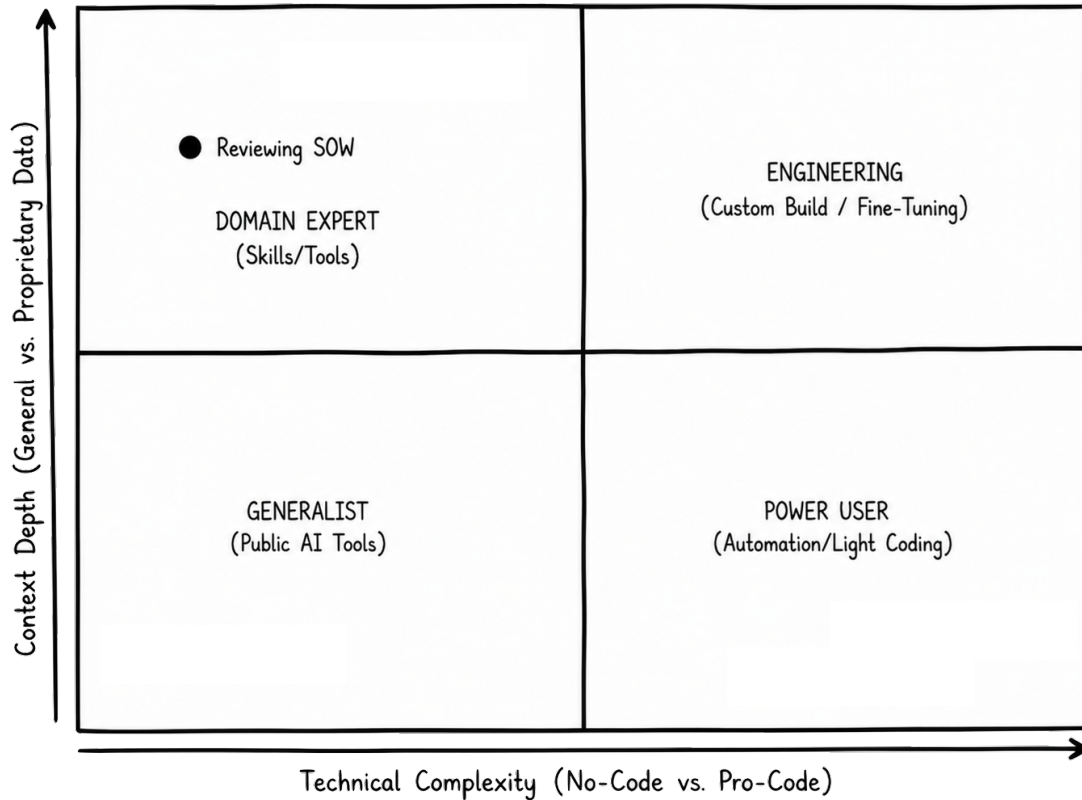
Implementation Model



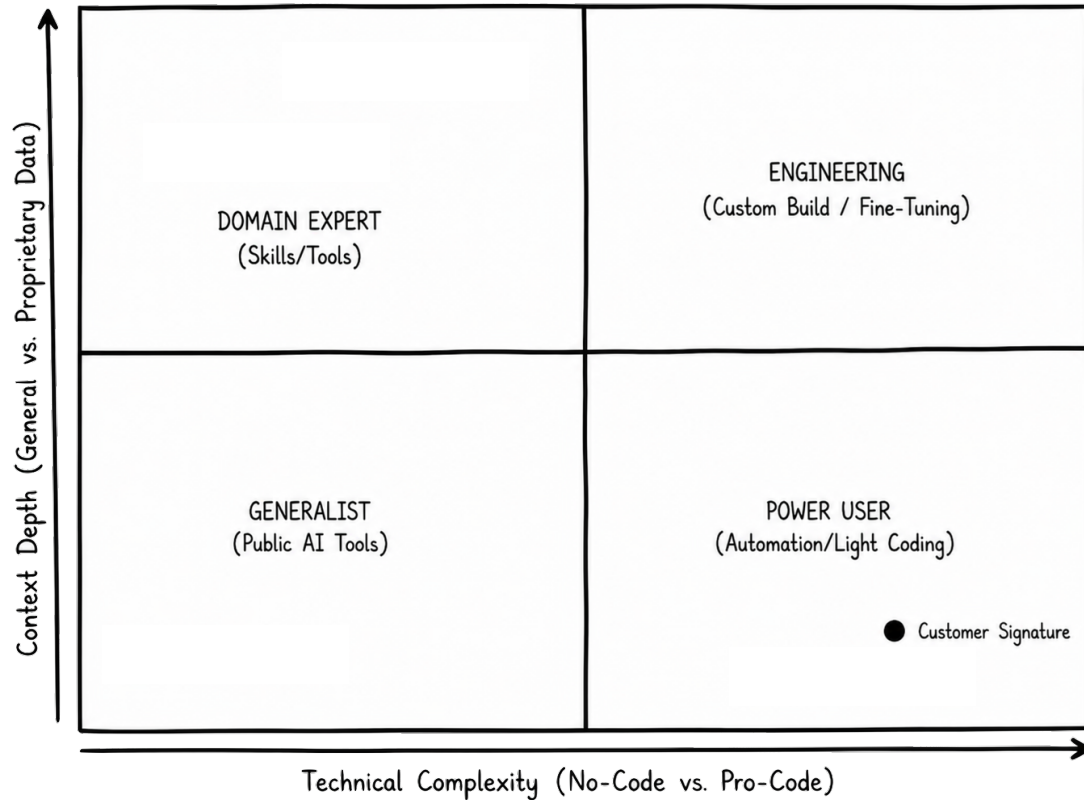
Implementation Model



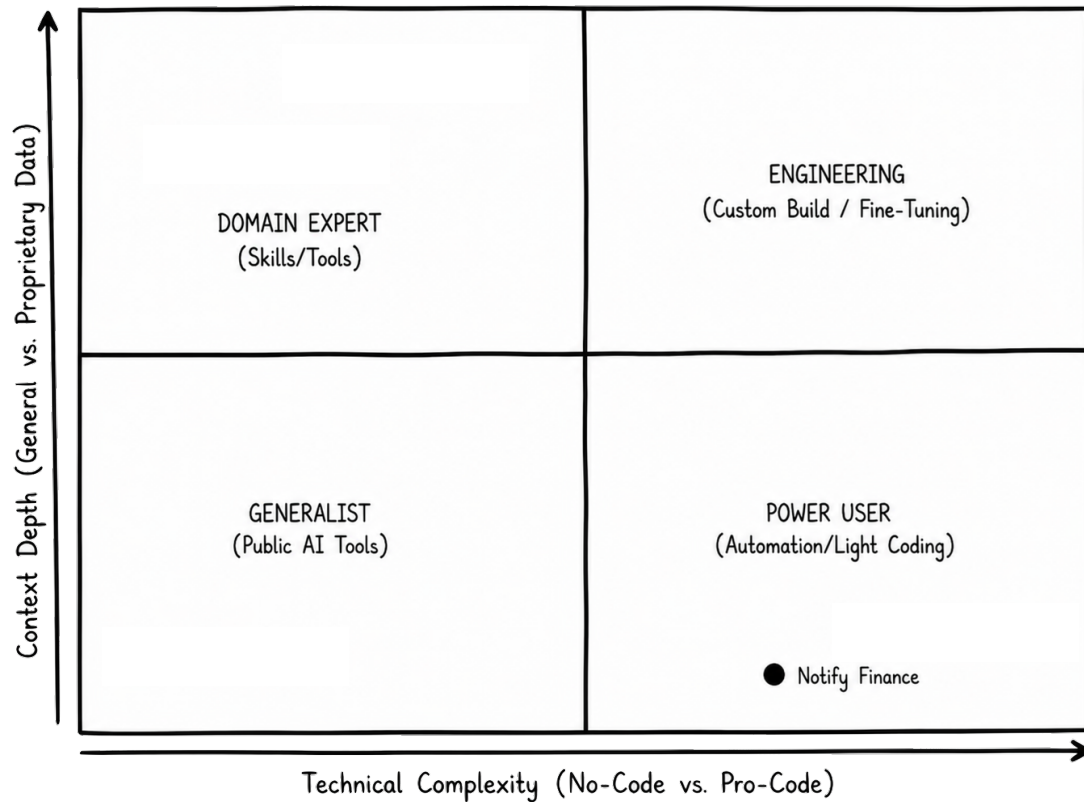
Implementation Model



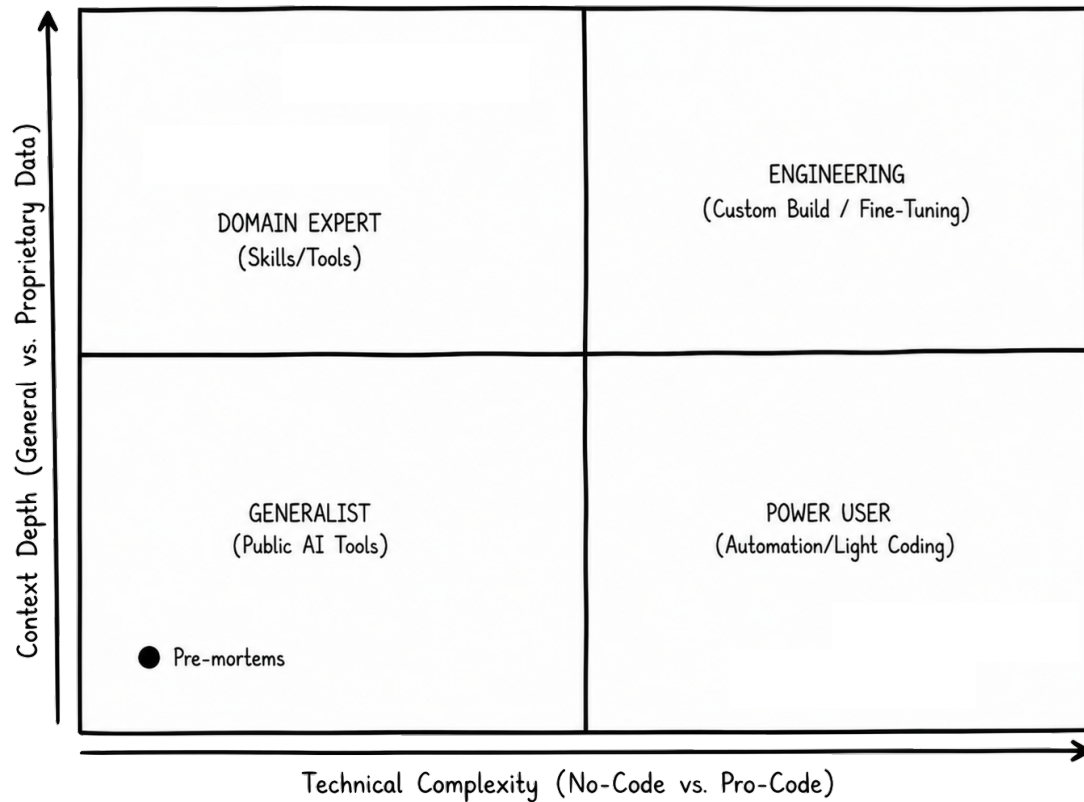
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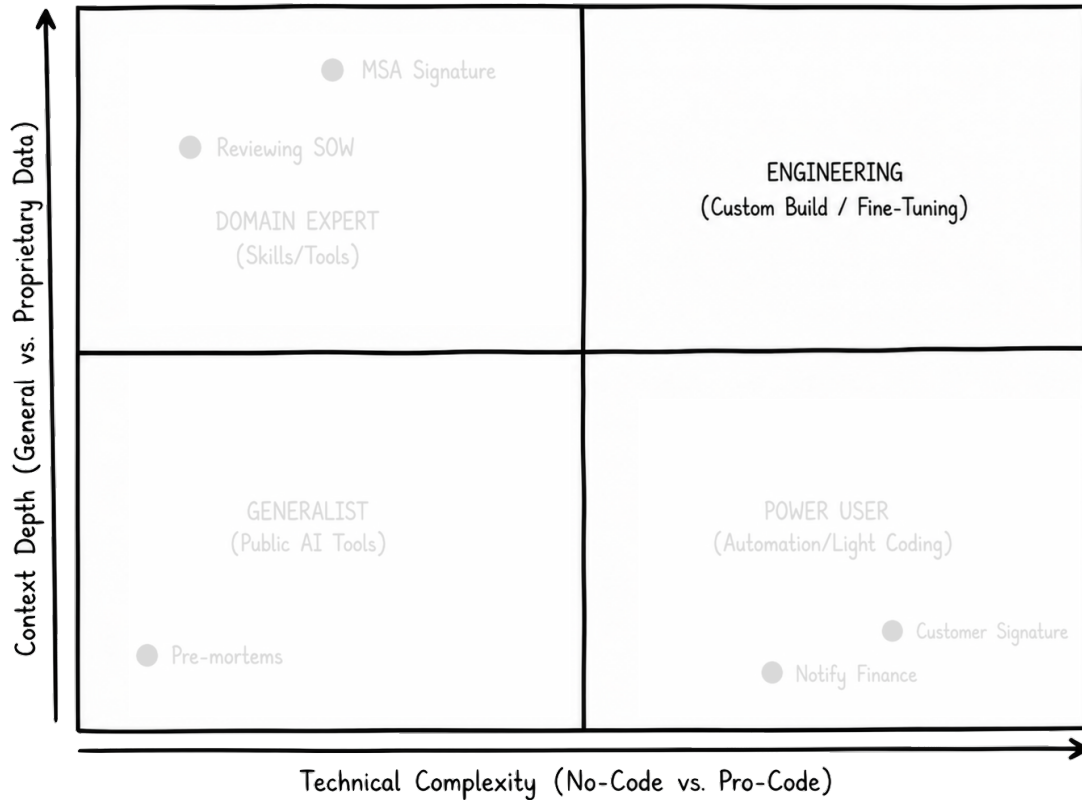
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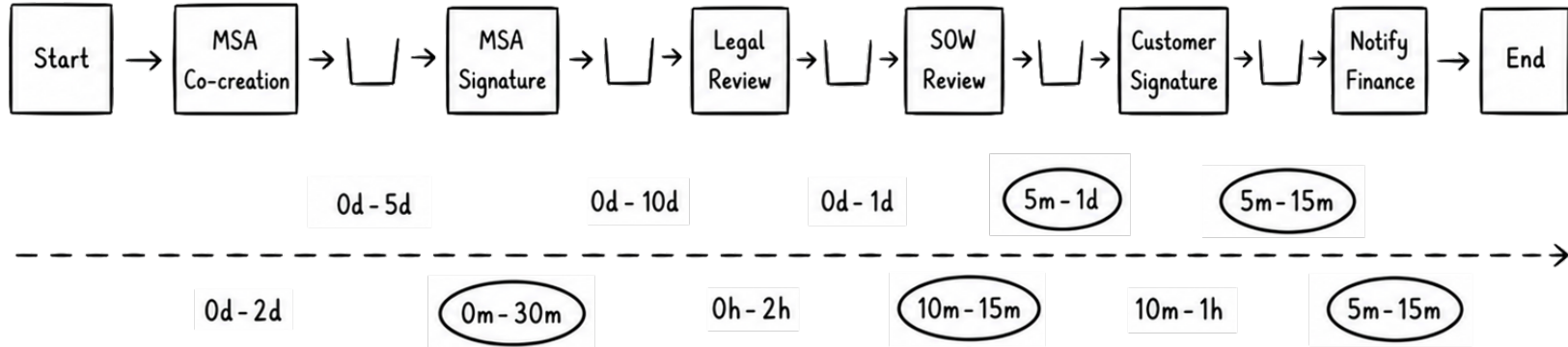
Implementation Model



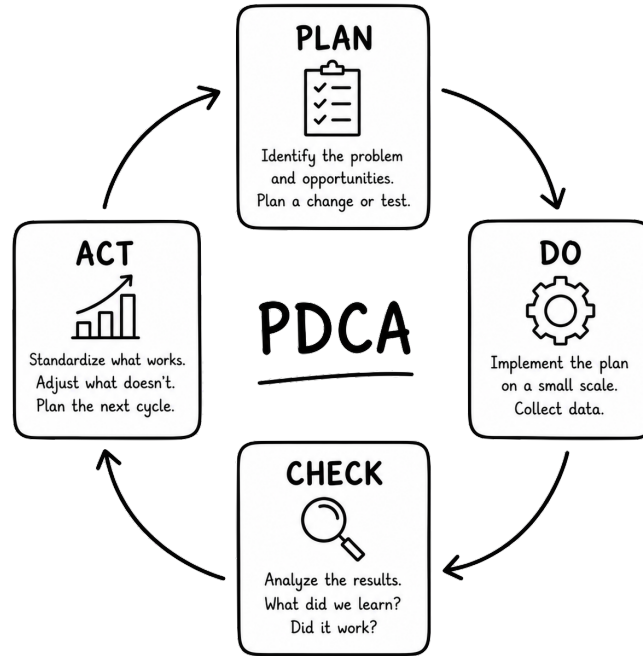
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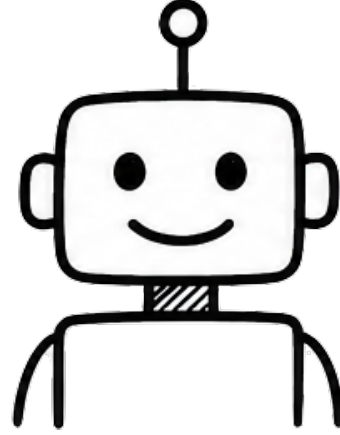


Project Onboarding



Total Lead Time	30m-2.5w (50%)
Processing Time	10m-2.5d (17%)
Wait Time	0-23d (26%)
Process Efficiency	20-100% (67%)





Questions?