



AI Security Is Not a Brand

Governance, Risk, and the Reality Behind “Safe AI”

Doug Jacobson

IOWA STATE UNIVERSITY

The Claim: “We can only use Copilot... everything else is unsafe.”

- Many organizations hear this.
- Is it really a security argument?
- **The problem with this is:**
 - Shuts down conversation
 - Limits innovation
 - Creates false confidence
 - Replaces thinking with tool selection



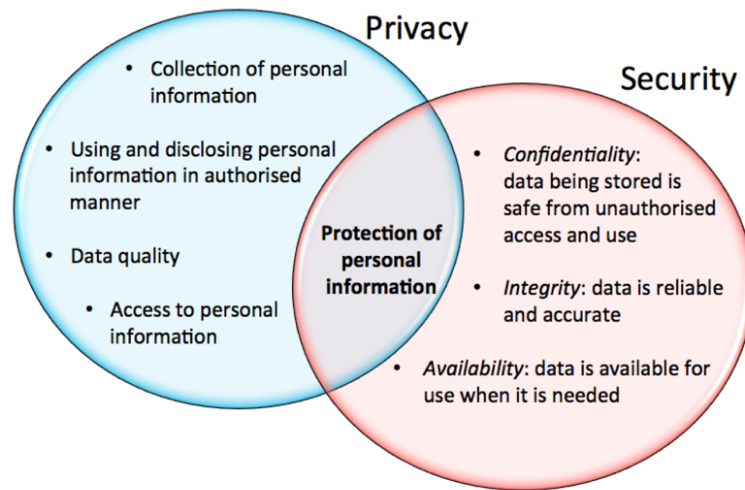
What This Talk Is

- NOT vendor comparison
- NOT anti-Microsoft
- IS about risk, decisions, governance



Core Thesis

- Security is not determined by brand
- Security is determined by:
 - Governance
 - Identity & access
 - Data controls
 - Architecture
 - Agreements



How many organizations deploy AI

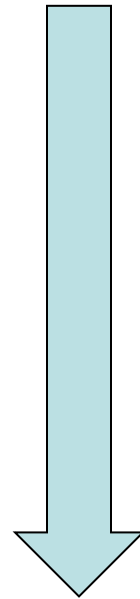
AI TOOL: “We use Copilot → We’re safe”

IMPLEMENTATION: (Undefined / inconsistent)

DATA CONTROLS: “Don’t put sensitive data...” no enforcement)

IDENTITY & ACCESS: “Everyone has access”

GOVERNANCE: Policies? Agreements? Later...



How we should deploy AI

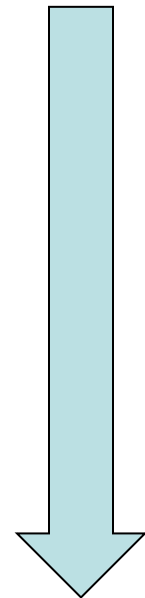
GOVERNANCE: Policies • Legal • Compliance • Agreements

IDENTITY & ACCESS: Who • Authentication • Roles

DATA CONTROLS: Classification • Retention

IMPLEMENTATION: APIs • Integrations • Guardrails • Monitoring

AI TOOL: (Copilot, ChatGPT, etc.)

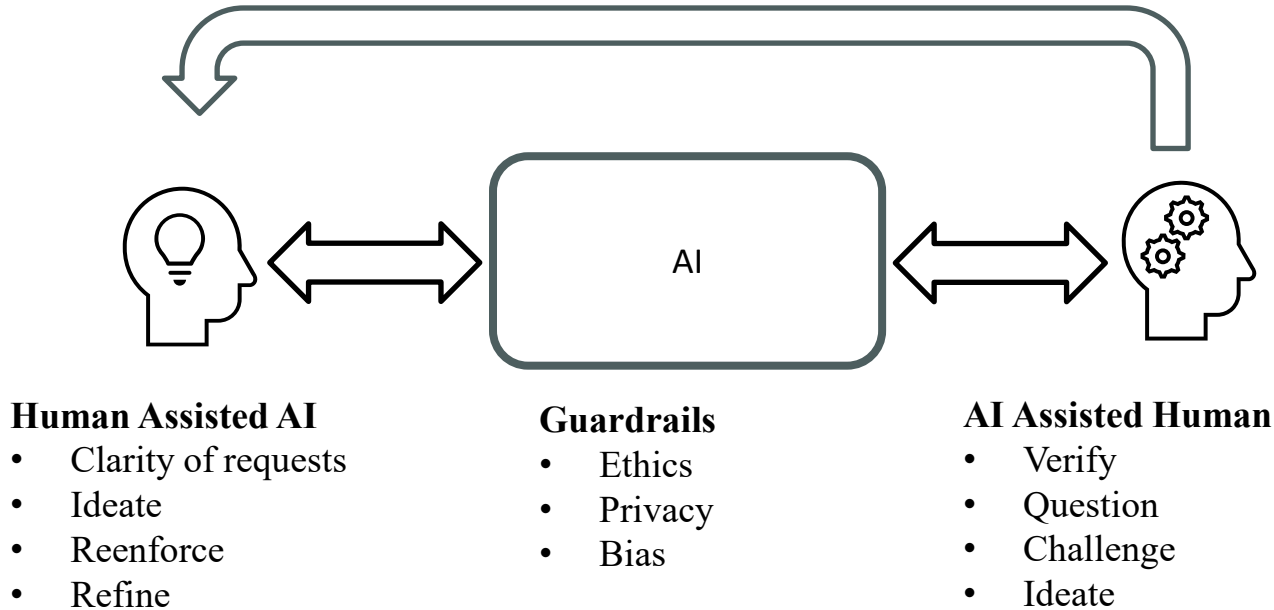


How AI Works

- Predicts patterns
- Generates responses
- Does not think
- Risk depends on use



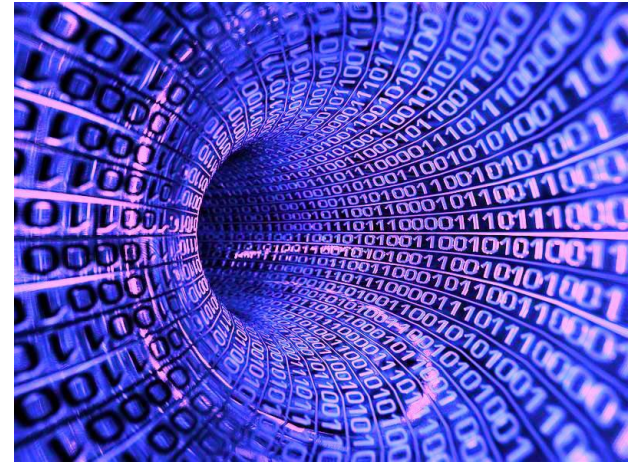
AI / Human interaction model



Source: Doug Jacobson, Stephanie Hansen

Where Does Data Go?

- Depends on platform, config, API, agreements
- Not all tools behave the same



The Real Question

- NOT: Which AI is safe?
- IS: What risks exist in how we use



Four Types of Risk

- Cybersecurity
- Perceived
- Compliance
- Vendor comfort



Cybersecurity Risk

- Data leakage
- Identity compromise
- Misconfiguration
- API misuse
- Bias
- Validation



Data Leakage

- Goes beyond feeding the model
- Sensitive prompts
- Internal exposure
- Mitigation: classify data, control access



Bias



- Bias in data and prompts
- AI has inherent bias based on the data and the question
 - Impacts decisions
- AI might not have the most recent answer
- Review results

Validation

- AI hallucinations
- Bad data
- Always verify



Perceived Risk

- Fear driven by headlines
- Misunderstanding
- Over-restriction



Compliance Risk

- Regulations
- Data handling
- Retention
- Auditability
- Disclosure
- Ownership
- Legal exposure



Governance Framework

- Objectives
- Stakeholders
- Risk assessment
- Policies
 - Training policies
 - Acceptable use
 - Vendor agreements



Vendor Comfort

- Familiar vendor
- Easy approvals
- Comfort $\neq$ security



100 STARTUPS USING ARTIFICIAL INTELLIGENCE TO TRANSFORM INDUSTRIES

CONVERSATIONAL AI/ BOTS



VISION



AUTO



ROBOTICS



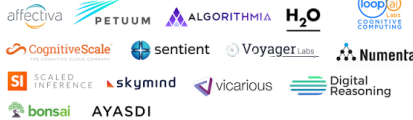
CYBERSECURITY



BUSINESS INTELLIGENCE & ANALYTICS



CORE AI



AD, SALES, CRM



HEALTHCARE



TEXT ANALYSIS/ GENERATION



IOT/IIT



COMMERCE



FINTECH & INSURANCE



OTHER



What Makes AI Safe

- Identity
- Data classification
- Monitoring
- API governance



Questions to Ask

- Where does data go?
- Who has access?
- Is it stored?
- Training use?
- Contract terms?



Final Takeaways

- Security $\neq$ vendor
- Governance $>$ tools
- AI is a tool



Q&A

- You don't outsource responsibility when you outsource tools.

- dougj@iastate.edu

